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Farm Credit Administration
EXPENSE DATA FOR THE FISCAL YEAR 1952
AND COMPARISONS WITH OTHER YEARS

Farm Credit Institutions
INCOME AND EXPENSE DATA FOR SELECTED YEARS
FINANCING AND INVESTMENT OPERATIONS

U. S. DEPARTMENT OF AGRICULTURE FARM CREDIT ADMINISTRATION FINANCE AND ACCOUNTS DIVISION



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#### FARM CREDIT ADMINISTRATION

Expense data for the fiscal year 1952 and comparisons with other years

Expenses of the Farm Credit Administration for the fiscal year 1952 represent expenses applicable to employees in Washington, to employees in the district offices of the registrars and resident examiners, to chief reviewing appraisers, and to field examiners. Other employees of the chief reviewing appraisers' offices who previously had been on the payroll of the Farm Credit Administration were transferred to the payrolls of the Federal land banks effective July 1, 1951.

Section 601 of the Department of Agriculture Organic Act of 1944 directs the Farm Credit Administration to estimate and

apportion equitably its expenses for the ensuing fiscal year to the institutions comprising the Farm Credit system, to assess in advance the amounts so apportioned, and at the end of the year to allocate its actual expenses equitably and make necessary adjustments for the difference between the advance assessments and the allocations of actual expenses.

Tables 1 through 5 show pertinent information concerning the expenses of the Farm Credit Administration and the allocations of these expenses to the Farm Credit institutions and to appropriations from the U. S. Treasury.

Table 1 - Actual expenses <u>a</u>/ by object classification fiscal year 1952

Actual expenses of the Farm Credit Administration (net of reimbursements from other agencies) totaled \$2,636,785 in 1952. Salaries of \$2,273,371 accounted for 86 percent of the total expenses, travel expenses 9 percent, and all other costs 5 percent.

Object	Amount
Salaries	\$2,273,371
Travel	243,601
Pransportation of things	3,034
Communication services	17,992
Rents and utility services	10,771
Frinting and reproduction	56,927
Other contractual services	10,578
Supplies and materials	15,710
Lquipment	3,843
Refunds, awards, and indemnities	25
Taxes and assessments	933
Total expenses	2,636,785

Table 2 - Comparison of actual man-years and expenses, a/fiscal years 1940 and 1952

Actual man-years (average number of employees) and expenses of the Farm Credit Administration decreased substantially during the period 1940-52. Data used for 1940 exclude man-years and expenses applicable to functions in that year not performed by the Farm Credit Administration in 1952, except that employees of the chief reviewing appraisers' offices and their expenses have not been eliminated from 1940 data. These employees (22 in number) were transferred from the payroll of the Farm Credit Administration to the payrolls of the Federal land banks effective July 1, 1951. The functions performed in 1952 required 391 employees and cost \$2,636,785, whereas the same functions in 1940, with the exception above noted, required 1,308 employees and cost \$4,018,500 -- a reduction of 70 percent in personnel and 34 percent in expenses. All divisions showed reductions in personnel. Expenses did not decrease in proportion to personnel strength, primarily for two reasons:

(1) with the reduction in personnel the proportion of employees in the higher grade jobs increased due to the nature of the supervisory and examination activities, and (2) the salaries of employees retained were increased by statutory pay raises and within grade increases required by law.

D	19	940 <u>b</u> /		1952
Division or Office	Man- years	Expenses	Man- years	Expenses
Salaries and travel:				
Governor's Office	18	\$85,900	14	\$119,754
Land Bank Division c/	146	596,200		330,145
Intermediate Credit Division !	11	57,200	37 6	52,528
Production Credit Division	26	127,500	12	70,516
Cooperative Division	20	84,800	9	89,174
Cooperative Research and		·		
Service Division	85	305,000	47	309,557
Examination Division c/	196	777,600	101	728,816
Finance and Accounts				, , ,
Division c/	324	739,900	84	451,189
Administrative Division	366	661,000	49	187,099
Personnel Division	49	121,800	10	58,937
Economic and Credit Analysis		,		
Division	37	106,700	12	64,421
Information and Extension				
Division		94,700	10	54,836
Total salaries and travel.	1,308	3,758,300	301	2 53 6 072
Javaz Sazaries and Staver.	1,,000	7,150,500	391	2,516,972
General administrative expenses				
(all other)		260,200	i	119,813
Total expenses		4,018,500	T	2,636,785

a/ Final settlement basis.

b/ Adjusted for comparability with 1952, except that employees of chief reviewing appraisers offices and their expenses have not been eliminated from Land Bank Division.

c/ Includes field employees:	_	1940		1952
Land Bank Division	41	\$210,000	12	\$131,982
Examination Division Finance and Accounts	139	612,500	85	632,965
Division	84	194,400	29	167,619
Total	264	1,016,900	126	932,566

#### FARM CREDIT ADMINISTRATION

Table 3 - Authorized funds, actual expenses  $\underline{a}$ , and unexpended assessments or savings, by activity and source of funds, fiscal year 1952

Authorized funds of the Farm Credit Administration (administrative expense funds authorized by Congress) for the fiscal year 1952 totaled \$2,750,000. Assessments from Farm Credit institutions to cover supervision and examination of, and facilities and services to, these institutions represented \$2,322,100 of this amount, and appropriations from the U.S. Treasury for research and technical assistance, including facilities and services, to farmers' cooperatives represented \$427,900.

Actual expenses of the Farm Credit Administration totaled \$2,636,785, of which \$744,953 represented expenses applicable to examinations of Farm Credit institutions and \$1,891,832 all other expenses (expenses of supervising and furnishing facilities and services to Farm Credit institutions and providing research and technical assistance to farmer cooperatives). The allocation of examination expense to sources of funds was estimated by the chief examiner and will be revised to reflect the actual distribution based on examiners' time reports for 1952 when such reports are available. Examination expense

applicable to the district offices of the Federal Farm Mortgage Corporation is included in the assessments to the Federal land banks and is recovered by the banks through their contracts with the Corporation. The distribution of other expenses was made either directly or on predetermined divisional percentages established by a comprehensive analysis of the activities and expenses of the Farm Credit Administration.

Of the total expenses, 84 percent (\$2,213,990) was applicable to the advance assessments from the Farm Credit institutions and 16 percent (\$422,795) to appropriations. This compares with 81 percent allocated to the institutions and 19 percent allocated to appropriated funds in 1951.

Unexpended assessments or savings (difference between authorized funds and actual expenses) totaled \$113,215 in 1952. The unexpended assessments of \$108,110 will be returned to the Farm Credit institutions and savings of appropriations in the amount of \$5,105 will be returned to the U.S. Treasury.

a/ Final settlement basis.

#### FARM CREDIT ADMINISTRATION

Table 3 - Authorized funds, actual expenses a/, and unexpended assessment or savings by activity and source of funds fiscal year 1952

				Actua	l expenses			Unexpended
Activity	Authorized funds	Examina	ation b/	All	other	Te	otal	assessments
Source of Funds		Percent	Amount	Percent	Amount	Percent	Amount	savings
Supervision and examination of and facilities and services to Farm Credit banks and corporations  Assessments from Farm Credit institutions: Federal land banks	\$1,143,200 109,000 349,800 231,500 56,400 272,300 157,700 2,200	54.7 0.1 11.5 7.2 0.7 2.3 21.4 2.1	\$407,834 c/400 85,670 53,851 5,000 17,134 159,420 15,644	5.1 13.6 8.8 2.6 11.8	\$674,749 96,859 257,035 167,031 49,787 223,576	41.1 3.7 13.0 8.4 2.1 9.1 6.0 0.6	\$1,082,583 97,259 342,705 220,882 54,787 240,710 159,420 15,644	\$60,617 11,741 7,095 10,618 1,613 31,590 d/ -1,720 d/ -13,444
Research and technical assistance, including facilities and services to farmers cooperatives	2,322,100	100.0	<b>744,</b> 953	77.6	1,469,037	84.0	2,213,990	108,110
Appropriations from U. S. Treasury for this activity	427,900	-	-	22.4	422,795	16.0	<b>422,7</b> 95	5,105
Totals	2,750,000	100.0	744.953	100.0	1,891,832	100.0	2,636,785	113,215

a/ Final settlement basis.
b/ Distribution based on estimates of chief examiner.
c/ Cost of examination of FFMC central office accounts. The costs of examination of the FFMC district office accounts are distributed to the FLB's and are recovered by the banks under their contracts with the FFMC.

d/ Excess over authorization to be recovered through billings.

Table 4 - Average number of employees (man-years), average salary, and total expenses a/fiscal years 1940-1952

Average number of employees (man-years) and total expenses reflect generally a downward trend during the period 1940-1952. Man-years decreased each year and salaries and total expenses decreased in all except 3 years (1947, 1949, and 1950). Average salary cost increased each year beginning in 1942 with the total increase during the period being about 125 percent.

These data represent actual obligations shown in the budget

submissions including reimbursements from agencies other than Farm Credit institutions rather than actual expenses net of reimbursements from other agencies as shown in tables 1 through 3 and 5. Data for the years 1940-1951 have been adjusted for comparability with 1952, except that employees of the chief reviewing appraisers' offices and their expenses have not been eliminated.

	Average	•		Expenses	
Fiscal year	number of employees (man-years)	Average salary	Salaries	Other	Total
1940	1,308	\$2,582	\$3,376,259	\$642,249	\$4,018,508
1941	1,271	2,546	3,236,282	629,390	3,865,672
1942	1,162	2,625	3,050,301	554,345	3 <b>,604,</b> 646
1943	1,002	2,878	2,883,265	519,740	3,403,005
1944	806	3,324	2,679,762	397,996	3,077,758
1945	739	3,461	2,556,053	361,169	2,917,222
1946	694	3,556	2,467,640	389,443	2,857,083
1947	655	4,090	2,681,076	383,434	3,064,510
1948	536	4,374	2,344,490	357,449	2,701,939
1949	492	4,830	2,377,164	344,895	2,722,059
1950	468	5,082	2,378,544	413,839	2,792,383
1951	447	5,243	2,343,521	393,272	2,736,793
1952	391	5,847	2,286,063	365,887	2,651,950

a/ Obligation basis including reimbursements from agencies other than Farm Credit institutions; adjusted for comparability with 1952, except for employees of chief reviewing appraisers! offices.

#### FARM CREDIT ADMINISTRATION

Table 5 - Supervision and service costs and examination costs allocated to Farm Credit institutions a/, fiscal years 1944-1952

Supervision and service costs and examination costs allocated to Farm Credit institutions in 1952 totaled \$2,213,990; this compares with \$2,202,447 in 1951. (The allocation of examination expense for 1952 was estimated and will be revised later, as explained for table 3). During the last nine years such costs ranged from a high of \$2,531,200 in 1944 to a low of

\$2,079,404 in 1948.

Allocation percentages in this table are not comparable with those in table 3 as they are based on assessable expenses only, whereas those in table 3 are based on total expenses including the amount allocated to appropriated funds.

	Distribution by institutions, showing percent of total																		
Fiscal year	Detail	FLBs		FFMC	b/	FICBs		DBC s		CBC		PCCs		PCAs		OTHER	<u>c</u> /	TOTAL	,
		Amount	%	Amount	01 10	Amount	%	Amount	%	Amount	%	Amount	5	Amount	Z	Amount	R	Amount	75
1944	Supervision Examination	\$747,216 	38.0 69.8	\$620,618 19,677	31.5 3.5	\$197,509 36,813		\$117,039 15,060		\$55,644 1,201	0.2	\$229,589 6,872		\$70,638	12.5	\$20,187	- 3.6	\$1,967,615 563,585	
1945	Total Supervision Examination	1,140,353 702,293 382,722	45.1 38.8 66.9		25.3 29.7 6.2	234,322 197, <b>7</b> 38 39,023	10.9	132,099 100,941 20,986	5.6	56,845 52,588 1,010	2.9	236,461 218,649 7,408		-	2.8	20,167 - 12,893		2,531,200 1,810,954 571,837	100.0
1946	Total Supervision Examination	1,085,015 624,895 328,920	45.5 36.7 63.9	574,026 496,549 24,840	24.1 29.2 4.8	236,761 222,168 44,566	13.0	121,927 99,233 20,432	5.1 5.8 4.0	53,598 42,880 1,277	2.2 2.5 0.2	226,057 218,634 7,385		72,514 - 75,154	3.1 - 14.6	12,893	-	2,382,791 1,704,359 514,747	100.0
1947	Total Supervision Examination	953,815 665,781 378,316	42.9 38.4 63.2	476,762 20,364	23.5 27.5 3.4	266,734 226,533, 50,613	13.1 8.5	119,665 105,018 26,846	6.0 4.5	44,157 41,084 1,649	0.3	226,019 219,351 12,155	12.6	75,154 96,920	3.4 - 16.2	12,173 - 11,339	1.9	2,219,106 1,734,529 598,202	100.0
1948	Total Supervision Examination	1,044,097 722,727 322,317	44.8 46.6 60.8	271,994 18,740	21.3 17.6 3.6	277,146 204, <b>7</b> 56 43,018	13.2	29,688	-	42,733 38,230 2,829	2.5 0.5	231,506 206,886 13,992	2.7	96,920 88,585	16.7	10,617	2.0	2,332,731 1,549,618 529,786	100.0
1949	Total Supervision Examination	811,137 326,007	50.2 51.6 57.9	8,204	14.0 10.3 1.5	247,7 <b>7</b> 4 192,3 <b>7</b> 2 52,395	12.2	134,713 137,944 38,292	8.8 6.8	41,059 55,908 3,521	3.5 0.6	220,878 213,967 16,055	13.6		18.8	12,370	2.2	2,079,404 1,572,850 562,701	100.0
1950	Total Supervision Examination	833,962 338,504	53.2 51.7 56.6		7.9 10.3	244,767 197,632 60,741	12.3	176,236 141,730 41,393	8.3 8.8 6.9	59,429 51,746 2,274	2.8 3.2 0.4	230,022 220,076 15,853	13.7	124,312	20.8	14,063	2.4	2,135,551 1,611,190 597,388	100.0
1951	Total Supervision Examination	844,252 360,572	53.1 54.4 55.5	166,292 119,391 778	7.5 7.7 0.1	258,3 <b>7</b> 3 198,086 70,337	12.7 10.8	183,123 143,269 46,860	9.2 7.2	54,020 38,413 4,274	2.5 2.5 0.7	235,929 209,298 15,036	13.5	137,855	21.2	14,026	2.2	2,208,578 1,552,709 649,738	100.0
1952	Total Supervision Examination Total	1,204,824 674,749 407,834 1,082,583	54.7 45.9 54.7 48.9	120,169 96,859 400 97,259	5.5 6.6 0.1 4.4	268,423 257,035 85,6 <b>7</b> 0 342, <b>7</b> 05	17.5 11.5	190,129 167,031 53,851 220,882	7.2	42,687 49,787 5,000 54,787	1.9 3.4 0.7 2.5	224,334 223,576 17,134 240,710	15.2	159,420	6.3 - 21.4 7.2	14,026 - 15,644 15,644	- 2.1	2,202,447 1,469,037 744,953 2,213,990	100.0

a/ Final settlement basis, except examination costs for 1952 distributed on estimates of chief examiner.

b/ Examination costs represent only the costs of examining the FFMC central office accounts. Costs of examining the district office accounts are allocated to the FLB's and recovered by the banks through their contracts with the Corporation.

c/ Includes joint stock land banks, general agents, fiscal agent, and audit of NFLA-PCA retirement plans.

#### FARM CREDIT ADMINISTRATION AND FARM CREDIT INSTITUTIONS

Table 6 - Comparative data on personal services, operating expenses, and volume of business, fiscal years 1940 and 1952

Personal services, both man-years and costs, of the Farm Credit Administration and in total for the district Farm Credit institutions (excludes associations) were substantially less in 1952 than in 1940 for comparable functions.\* The number of employees of the Administration was 70 percent less and of the district institutions 65 percent less. Salary costs of the Administration were 32 percent less and of the district institutions 22 percent less.

Total operating expenses of the Farm Credit Administration in 1952 were 34 percent less than in 1940 for comparable functions,\* whereas total operating expenses of all Farm Credit institutions, including associations, were 22 percent higher. The increase in the total expenses of all institutions was quite small, however, in comparison with the substantial increase in the total volume of business handled by these institutions. The total expenses of the institutions include FCA costs of \$1.4 million in 1940 and \$2.2 million in 1952. In 1940 the institutions paid only examination costs, except the FFMC which also paid supervisory costs, whereas in 1952 all institutions paid both supervisory and examination costs, except the PCA's which do not pay supervisory costs.

All institutions, except the FFMC, contributed to the increase from 1940 to 1952 in total operating expenses. The PCA's had

the largest increase of any of the systems both in dollar amount (\$8.8 million) and percentagewise (131%). The FIB system (FIB's and NFLA's) had the next largest amount increase (\$5.6 million), and the BC's the next largest percentage increase (their \$975,000 increase representing 94%). The PCC's and FICB's had relatively small increases in amount, while the FFMC dropped about \$8.8 million.

Volume of business of all Farm Credit institutions as reflected by the total amount of loans made was almost 4 1/2 times as great in 1952 as in 1940. The volume of loans serviced by the institutions, except by the FLB's, also increased substantially during this period.

<sup>\*</sup>Farm Credit Auministration data for 1940 exclude man-years and expenses applicable to functions in that year not performed by the Farm Credit Administration in 1952, except that employees of the chief reviewing appraisers' offices and their expenses have not been eliminated from 1940 data. These employees (22 in number) were transferred from the payroll of the Farm Credit Administration to the payrolls of the Federal land banks, effective July 1, 1951.

## FARM CREDIT ADMINISTRATION AND FARM CREDIT INSTITUTIONS

Table 6 - Comparative data on personal services, operating expenses, and volume of business, fiscal years 1940 and 1952

	Fisca	1 year 1940		Fiscal	year 1952	
	Number	Amount	Number	Amount	Percentage char	nge from 1940
	Mumber		Number	Amount	Number	Amount
Personal services (man-years and cost):						
Farm Credit Administration a/	1,308	\$3,376,259	391	\$2,286,063	-70	-32
Farm Credit system:						
Federal land banks (including reimbursements from FFMC)	4,614	9,246,408	1,177	5,776,592	-74	-38
Federal intermediate credit banks	431	1,073,975	279 168	b/ 1,213,053 b/ 1,034,461	-35	+13
Production credit corporations	294	881,575		<u>b</u> / 1,034,461	-43	+17
Banks for cooperatives	220	649,699	232	1,276,502	+5	+96
General agents	432	838,769	261	546,902	-40	<b>-</b> 35
Total	5,991	12,690,426	2,117	9,847,510	-65	-22
Total operating expenses:						
Farm Credit Administration a/	-	4,018,508	-	2,651,950	-	-34
Farm Credit system: c/						
Federal land bank system (FLB's and NFLA's)	-	12,317,100	-	17,883,599	-	+45
Federal Farm Mortgage Corporation	-	9,864,126	-	1,086,972	-	-89
Federal intermediate credit banks	-	1,490,764	-	1,860,111	-	+25
Production credit corporations	-	1,362,934	-	1,643,807	1 -	+21
Production credit associations	-	6,757,632	-	15,613,961	-	+131
Banks for cooperatives	-	1,036,678	-	2,010,965		+94
Total	-	32,829,234	_	40,099,415	-	+22
Volume of business:						
Federal land banks:			1			
National farm loan associations	3,867	_	1,180	-	<b>-</b> 69	-
Loans made	14,735	55,820,107	41,501	237,059,076	+182	+325
Loans outstanding	616,308	1,880,408,005	310,638	1,046,439,779	-50	_44
Federal Farm Mortgage Corporation:						
Loans made	18,066	30,251,371	55	48,036	-99	-99
Loans outstanding	433,706	668,850,213	37,701	27,459,622	-91	-96
Federal intermediate credit banks:						. 740
Loans made		471,921,279	-	2,077,272,277	-	+340
Loans outstanding	- 1	237,338,443	-	903,310,831		+281
Production credit corporations:					_	
Production credit associations	528	-	499	-	<b>-</b> 5	-
Wholly-farmer owned		-	243	-	+64	_
Members	290,578	- ( (0)	475,576	00 000 000	+04	+427
Farmer-owned stock		16,680,100	001 060	87,849,052	+22	+319
Loans made	229,566	328,342,002	281,062	1,376,542,930	+17	+299
Loans outstanding	217,128	199,802,560	254,805	797,612,105	+11	1277
Banks for cooperatives:				( 0 ( 2		.1.50
Credit extended		92,868,454	-	536,879,618		+478
Loans outstanding	1,689	63,333,429	1,995	342,377,354	+18	+441

a/ Obligation basis including reimbursements from agencies other than Farm Credit institutions; 1940 data adjusted for comparability with 1952, except for employees of chief reviewing appraisers! offices transferred to FLB's effective July 1, 1951.

for employees of chief reviewing appraisers' offices transferred to FLB's effective July 1, 1951.

b/ Includes directors' compensation (FICB's \$24,864 and PCC's \$26,945) which item is not available for 1940.

c/ 1940 total operating expenses are on a calendar year basis.

#### FARM CREDIT INSTITUTIONS

Table 7 - Operating expenses for years ended December 31, 1940 and June 30, 1944 and 1948 through 1952

Total operating expenses of the Farm Credit institutions of \$40.1 million in 1952 were about 22% greater than in 1940 and 8% greater than in 1951. The general trend of operating expenses for each system of institutions has been upward, except for the FFMC which has been in the process of liquidating its loans since July 1, 1947. The PCA's have had the largest increase since 1940 of any system (\$8.8 million or 131%), the FIB's the next largest (\$5.6 million or 45%) and the BC's next (\$975,000 or 94%). The FICB's and PCC's have had relatively small increases and the FFMC has dropped \$8.8 million. Additional data on the individual systems are included in separate tables for those systems.

Total FCA costs included in the Farm Credit institutions' expenses each year since July 1, 1943, when the last of the district institutions began paying supervisory costs, have

ranged from \$2.5 million in 1944 to \$2.0 million in 1949. For the last 5 years, except for 1949, this amount has been about \$2.2 million and has represented from 6.5% of the institutions' total expenses in 1948 to 5.5% in 1952.

The \$1.4 million of FCA costs included in the Farm Credit institutions' total expenses in 1940 represented examination costs of all institutions and supervision costs of only the FFMC. This amount was 4.4% of the institutions' total expenses in that year. Supervision costs applicable to the other institutions amounting to \$2.2 million were paid from appropriated funds. The total amount of \$3.6 million of FCA costs in 1940 applicable to the Farm Credit institutions represented 10.3% of the institutions' total expenses plus FCA supervision costs not included in those expenses.

	Year ended			Year ende	ed June 30		
Institution	December 31, 1940	1944	1948	1949	1950	1951	1952
PCA's a/ PCC's FICB's BC's FLB System b/ FFMC c/	1,362,934 1,490,764 1,036,678 12,317,100	\$8,141,533 1,613,080 1,565,536 1,257,297 11,568,314 7,777,563	1,521,968 1,702,820	\$11,696,957 1,525,940 1,526,592 1,696,590 15,675,535 1,871,106	\$12,703,997 1,582,269 1,612,208 1,759,169 15,821,745 1,603,731	\$13,908,453 1,585,551 1,704,301 1,829,077 16,777,728 1,250,828	\$15,613,961 1,643,807 1,860,111 2,010,965 17,883,599 1,086,972
Total	\$32,829,234	\$31,923,323	d/\$33,505,881	\$33,992,720	\$35,083,119	\$37,055,938	\$40,099,415
<ul> <li>(1) FCA costs included in above total e/</li> <li>(2) FCA supervision costs not included in</li> </ul>	_	\$2,526,777	\$2,183,148	\$2,011,447	\$2,205,963	\$2,226,321	\$2,191,466
above total; paid from appropriated funds (3) Total FCA costs applicable to Farm Credit	g/ 2,163,625	xxx	xxx	XXX	XXX	XXX	XXX
institutions	3,603,776	2,526,777	2,183,148	2,011,447	2,205,963	2,226,321	2,191,466
institutions' expenses plus item (2)	10.30%	7.92%	6.52%	5.92%	6.29%	6.01%	5.47%

a/ Amounts exclude estimated income taxes paid by PCA's in the years 1949-1952.

d/ Includes accrued annual leave applicable to prior years of \$1,755,000, set up in 1948 by the PCC's, FICB's, BC's, and FLB's.

f/ Represents examination costs of all institutions and supervision costs of the FFMC; amount represents 4.39% of the institutions! total expenses. g/ Represents supervision costs of all institutions except the FFMC.

b/ Amounts represent expenses of the FLB's and NFLA's incurred on their own behalf. c/ Amounts include expenses of the FLB's and NFLA's incurred on behalf of the FFMC.

e/ These amounts do not agree with the amounts shown in tables 3 and 5 as allocations to Farm Credit institutions because the amounts in this table represent assessments for the current year's expenses plus or minus adjustments of the assessments for the prior year's expenses, whereas the amounts in the other tables represent the final adjusted costs for particular years.

#### PRODUCTION CREDIT ASSOCIATIONS

Table 8 - Selected income and expense items and ratios -- calendar years 1940, 1944, 1948, 1950, and 1951

Income from loan operations (interest and service fees less patronage refunds) in 1951 of \$3.8 million was over 3 1/2 times as much as in 1940 and 28 percent more than in 1950. The increases resulted from more business and higher interest rates. Per annum rate of income\* increased from 5.56 percent in 1940 to 6.15 percent in 1951.

Cost of borrowed funds (interest paid to FICB's) in 1951 of \$13.0 million was 5 times as much ae in 1940 and 39 percent more than in 1950. The increasee were due to more borrowings and higher interest rates. Higher money coets absorbed entirely the increase in the per annum rate of income from loan operations between 1940 and 1951.

Operating expenses in 1951 of \$14.8 million more than doubled those in 1940 and were about 11 percent higher than in 1950. Per annum rate of expenses,\* however, dropped from 3.71 percent in 1940 to 2.46 percent in 1951.

Net gain from loan operatione (income from loan operations less cost of money and operating expenses) in 1951 of \$9.1 million was over 11 times as much ae in 1940 and about 45 percent more than in 1950. Per annum rate of net gain\* increased from 0.42 percent in 1940 to 1.52 percent in 1951.

Net earnings before provision for losees and income taxes (net gain from loan operations, plus investment and other income) in 1951 of \$12.1 million were about 3 times those in 1940 and

were 33 percent more than in 1950. Interest on investmente of \$3.3 million in 1940 represented about 80 percent of this item, whereas the \$3.0 million in 1951 represented only about 25 percent. Per annum rate\* dropped from 2.24 percent in 1940 to 2.02 percent in 1951.

Final net earnings (after losses and provision for losses and income taxes) in 1951 of \$9.0 million more than doubled those in 1940 and were over 23 percent more than in 1950. Losses and provision for losses increased from \$200,000 in 1940 to \$2.0 million in 1951. Income taxes in 1951 amounted to \$1.0 million. Per annum rate of final net earnings\* decreased from 2.13 percent in 1940 to 1.50 percent in 1951. Rates of return on paid-in capital and total net worth in 1951 were 10.01 percent and 5.64 percent, respectively, compared with 4.29 percent and 3.62 percent in 1940.

PCC operating expenses as a per annum rate of PCA loans outstanding decreased from 0.75 percent in 1940 to 0.27 percent in 1951. Dollar amount of PCC operating expenses actually increased from \$1.4 million in 1940 to \$1.6 million in 1951. (Washington office supervisory costs aggregating over \$200,000 a year are included in the PCC expenses since July 1, 1942.) Combined PCA and PCC operating expenses as a per annum rate of PCA loans outstanding decreased from 4.46 percent in 1940 to 2.73 percent in 1951.

<sup>\*</sup> Based upon average balance of loans outstanding (column 17).

#### PRODUCTION CREDIT ASSOCIATIONS

Table 8 - Selected income and expense items and ratios Calendar years 1940, 1944, 1948, 1950 and 1951

							Calendar ye	ars 1940	, 1944, 1948	1950	and 1951							
	Income from		Cost of		Operati expenses		Net gain loan oper		Net earni before prov		Fin	al net	earnings				Memor	anda
District	operations	Per	borrowed 1	Per	expenses	Per	Toan oper	Per	for losses income ta	and		Per	Rate retur		paid to	Patronage refunds	Average balance	Per annum
and year	Amount	annum rate <u>c</u> /	Amount	annum rate c/	Amount	annum rate c/	Amount	annum rate c/	Amount	Per annum rate c/	Amount	rate c/	Total paid-in capital	Total net worth	stock- holders	paid to borrowers	of PCA loans outstanding	PCC operating expenses c/d/
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	<b>(</b> 9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)
System 1940 1944 1948 1950	\$10,142,155 12,335,021 22,716,193 28,862,231 36,830,784	5.56 5.24 5.64 6.07 6.15	\$2,610,992 3,444,375 7,068,164 9,361,929 12,978,736	1.43 1.46 1.75 1.97 2.17	\$6,757,632 8,101,255 10,910,178 13,250,388 14,756,754	3.71 3.44 2.71 2.78 2.46	\$773,531 789,391 4,737,851 6,249,914 9,095,294	0.42 0.34 1.18 1.32 1.52	\$4,084,147 3,560,762 7,395,580 9,096,386 12,085,147	2.24 1.51 1.84 1.91 2.02	\$3,884,421 3,404,977 6,949,101 7,261,106 8,979,818	2.13 1.45 1.73 1.53 1.50	4.29 3.69 8.44 8.52 10.01	3.62 2.78 5.37 4.96 5.64	\$86,178 215,755 304,784 394,038 426,987	\$128,581 142,318 159,403	\$182,394,000 235,623,000 402,580,000 475,789,000 598,706,000	0.75 0.67 0.44 0.33 0.27
Springfield. 1940 1944 1948 1950	587,568 847,894 1,652,921 1,935,300 2,014,217	5.07	171,432 258,347 559,686 658,147 706.385	1.42 1.44 1.72 1.90 1.98	362,759 521,814 738,577 883,318 930,085	3.01 2.91 2.26 2.55 2.60	53,377 67,733 354,658 393,835 377,747	0.45 0.38 1.09 1.13 1.06	277,219 229,638 515,646 552,449 534,573	2.30 1.28 1.58 1.59 1.50	240,306 254,505 491,443 435,057 386,467	2.00 1.42 1.51 1.26 1.08	3.84 4.45 8.65 7.69 7.07	3.41 3.42 5.72 4.58 3.97	10,788 5,373 15,221 38,880	:	12,043,000 17,934,000 32,612,000 34,664,000 35,683,000	1 0.37
Baltimore 1940 1944 1948 1950	552,390 746,997 1,417,971 1,826,281 2,154,618	5.52 5.88	140,970 219,814 447,542 614,797 779,265	1.74	394,333 467,704 595,841 712,657 784,007	4.15 3.37 2.32 2.29 2.16	17,087 59,479 374.588 498.827 591,346	0.18 0.43 1.46 1.61 1.63	654.583	2.51 1.72 2.00 2.11 2.11	204,301 221,226 501,276 589,879 623,807	2.15 1.59 1.95 1.90 1.72	3.27 3.70 10.44 12.03 12.59	2.86 2.88 6.48 6.65 6.55	23,280 29,544 32,296	- - - -	9.486.000 13.890.000 25,695,000 31,066,000 36,239.000	0.99
Columbia 1940 1944 1948 1950	957,688 1,306,531 2,541,306 3,290,445 3,818,248	5.89	212,862 333,803 754,729 938,191 1,228,172	1.94	814,676 893,399 1,224,565 1,495,399 1,593,475	5.53 4.03 3.16 3.29 3.02	-69,850 79,329 562,012 856,855 996,601	-0.47 0.36 1.45 1.89	336,253 431,405 914,112 1,178,280 1,334,435	2.28 1.94 2.36 2.60 2.53	284,839 459,921 803,353 1,063,359 1,298,827	1.93 2.07 2.07 2.34 2.46	2.62 3.92 7.61 10.46 12.38	2.31 3.14 5.03 6.05 6.82	2,923 3,904	- - - -	14,729,000 22,189,000 38,793,000 45,399,000 52,726,000	0.74 0.46 0.34
Louisville 1940 1944 1948 1950	1,200,351 1,395,062 2,640,268 3,522,838 4,245,193	5.60 5.26 5.53 5.97 6.01	304,599 389,088 762,728 1,179,934 1,532,667	1.42 1.47 1.60 2.00 2.17	859,552 1,032,349 1,360,890 1,731,919 2,015,184	4.01 3.89 2.85 2.94 2.85	36,200 -26,375 516,650 . 610,985 697,342	0.17 -0.10 1.08 1.03 0.99	788,118 9 <b>34,</b> 700	0.92 1.65 1.58	266,137 216,402 735,128 833,430 856,702	1.24 0.82 1.54 1.41 1.21	3.28 2.10 7.99 8.91 8.88	2.84 1.75 5.78 5.74 5.45	8,447 7,212 14,492 9,423	9,293 20,370	21,431,000 26,533,000 47,733,000 59,007,000 70,666,000	0.60 0.56 0.36 0.26 0.22
New Orleans 1940 1944 1948 1950	758.319 1,087,973 1,874,298 2,211,865 2,827,193	6.54 5.76 6.28 6.64 6.78	164,127 273,794 538,458 646,714 933,266	1.42 1.45 1.80 1.94 2.24	481,265 640,432 889,936 993,056 1,093,585	4.15 3.39 2.98 2.98 2.62	112,927 173,747 445,904 572,095 800,342	0.97 0.92 1.50 1.72 1.92	371,957 381,261 601,932 749,560 979,005	3.21 2.02 2.02 2.25 2.35	238,796 337,117 645,478 671,613 959,682	2.06 1.79 2.16 2.02 2.30	3.55 4.88 10.97 10.15 14.57	2.90 3.53 6.44 5.68 7.69	10,048 15,022 46,377 24,164	37,270 12,137	11,596,000 18,864,000 29,861,000 33,325,000 41,727,000	0.74 0.56 0.45 0.37 0.29
St. Louis 1940 1944 1948 1950	1,123,333 1,300,002 2,425,015 3,128,829 4,089,986	5.76 5.34 5.86 6.26 6.22	281,150 348,063 728,588 967,715 1,408,263	1.44 1.43 1.76 1.94 2.14	769,847 952,342 1.172.292 1,446,442 1,610,563	3.95 3.91 2.83 2.89 2.45	72,336 -403 524,135 714,672 1,071,160	0.37 1.27 1.43 1.63	347,308 251,954 815,824 1,005,156 1,365,223	1.78 1.03 1.97 2.01 2.08	350,693 242,397 830,088 857,169 1,182,469	1.80 1.00 2.01 1.72 1.80	4.54 2.45 8.47 8.75 11.53	3.91 1.97 6.05 5.64 7.03	13,812 16,026	- - - - -	19,485.000 24,350,000 41,380,000 49,962,000 65,709.000	0.66 0.61 0.42 0.31 0.25

#### PRODUCTION CREDIT ASSOCIATIONS

Table 8 - Selected income and expense items and ratios - continued Calendar years 1940, 1944, 1948, 1950 and 1951

	Income from operations		Cost o		Operati expenses		Net gain loan opera	from	Net earni before prov	ngs		al net	earnings				Memo	randa
District	operation	Per	borrowed 2	Per	CXPCIBCL	Per		Per	for losses income ta	and xes		Per	Rate return		Dividends paid to	Patronage refunds	Average balance	Per annum rate of
and year	Amount	annum rate c/	Amount	annum rate 	Amount	annum rate <u>c</u> /	Amount	annum rate <u>c</u> /	Amount	Per annum rate <u>c</u> /	Amount	rate c/	Total paid-in capital	Total net worth	stock- holders	paid to borrowers	of PCA loans outstanding	PCC operating expenses c/d/
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)
St. Paul 1940 1944 1948 1950	\$826,294 805,744 1,492,843 2,150,651 2,543,164	5.61 5.07 5.56 6.17 6.25	\$208,949 221,207 437,916 686,063 888,824	1.39 1.63 1.97	\$639,869 604,314 848,448 1,076,686 1,200,927	4.34 3.80 3.16 3.09 2.95	-\$22,524 -19,777 206,479 387,902 453,413	-0.12 0.77 1.11	\$264,310 175,551 385,710 588,851 667,517	1.79 1.11 1.44 1.69 1.64	\$288,982 163,802 372,709 518,253 470,424	1.96 1.03 1.39 1.49 1.16	3.68 2.30 6.20 9.11 8.09	3.17 1.80 4.22 5.47 4.66	- \$6,365 22,341 25,113	- - - -	\$14,741,000 15,880,000 26,872,000 34,832,000 40,665,000	0.88 0.86 0.57 0.37 0.33
0maha 1940 1944 1948 1950	672,046 828,936 1,218,327 1,868,532 2,831,773	5.06 4.75 4.64 5.31 5.58	188,335 253,036 421,770 674,021 1,057,009	1.45 1.61 1.91	428,066 523,235 613,819 790,940 926,640	3.22 3.00 2.34 2.25 1.83	55,645 52,665 182,738 403,571 848,124	0.69	314,754 251,853 369,400 591,755 1,034,617	2.37 1.44 1.41 1.68 2.04	334,253 229,304 365,853 430,472 650,724	2.52 1.32 1.39 1.22 1.28	4.76 3.50 6.87 7.95 10.36	3.95 2.53 4.24 4.53 5.97	24,662 46,711 68,448 80,968 53,100	\$72,211 51,409 8,053	13,288,000 17,430,000 26,269,000 35,191,000 50,767,000	0.82 0.69 0.49 0.34 0.24
Wichita 1940 1944 1948 1950	797,357 829,126 1,672,807 2,106,773 3,017,460	5.35 5.14 5.31 5.60 5.83	212,718 234,710 548,612 724,970 1,100,501	1.46 1.74 1.93	480,516 548,366 711,502 886,107 1,011,223	3.22 3.40 2.26 2.35 1.95	104,123 46,050 412,693 495,696 905,736	0.28 1.31 1.32	369,441 271,467 632,398 730,204 1,162,426	2.48 1.68 2.01 1.94 2.25	352,099 261,208 594,026 622,143 913,614	2.36 1.62 1.89 1.65 1.76	4.92 3.89 10.16 10.15 13.89	3.96 2.68 5.85 5.34 7.05	9,027 - 48,224 29,230 37,638	- 19,871 - 10,230	14,894,000 16,117,000 31,475,000 37,647,000 51,769,000	0.74 0.82 0.44 0.32 0.24
Houston 1940 1944 1948 1950	821,947 1,346,362 2,594,363 3,099,030 4,196,506	5.36 5.23 6.15 6.56 6.63	214,320 375,945 759,180 941,006 1,401,939	1.46 1.80 1.99	515,840 858,591 1,235,536 1,508,249 1,623,645	3.36 3.34 2.93 3.19 2.57	91,787 111,826 599,647 649,775 1,170,922	1.42	347,926 375,678 859,095 969,507 1,534,538	2.27 1.46 2.04 2.05 2.42	372,965 350,734 737,566 395,436 602,074	2.43 1.36 1.75 0.84 0.95	5.36 4.14 9.49 4.12 5.53	4.48 3.18 5.94 2.53 3.45	13,085 15,762 18,964 20,889	- 8,236 11,191 14,142	15,3 <sup>4</sup> 3,000 25,731,000 42,153,000 47,2 <sup>4</sup> 5,000 63,310,000	0.60 0.48 0.33 0.26 0.19
Berkeley 1940 1944 1948 1950	798,471 927,927 1,387,994 1,513,921 2,067,254	5.27 4.99 5.25 5.43 5.52	215,565 268,206 491,640 547,562 823,254	1.44	470,639 500,163 701,773 785,174 899,679	3.11 2.69 2.66 2.82 2.40	112,267 159,558 194,581 181,185 344,321	0.86 0.73 0.65	397,649 373,217 401,840 399,214 567,461	2.63 2.01 1.52 1.43 1.52	466,618 342,477 335,144 364,302 378,900	3.08 1.84 1.27 1.31 1.01	6.11 5.31 6.15 6.70 6.66	5.07 3.53 3.41 3.53 3.47	31,709 40,590 50,607 64,669 99,995	- 28,263 33,155 94,471	15,138,000 18,603,000 26,411,000 27,871,000 37,417,000	0.77 0.64 0.58 0.45 0.35
Spokane 1940 1944 1948 1950	1,046,391 912,467 1,798,080 2,207,766 3,025,172	5.17 5.04 5.40 5.58 5.81	295,965 268,362 617,315 782,809 1,119,191	1.85	540,270 558,546 816,999 940,441 1,067,741	2.67 3.09 2.45 2.38 2.05	484,516	0.47 1.10 1.22	508,203 334,708 597,802 742,127 1,107,387	2.51 1.85 1.79 1.88 2.13	484,432 325,884 537,037 479,993 656,128	2.40 1.80 1.61 1.21 1.26	6.08 5.09 8.90 7.41 9.24	4.74 3.24 4.95 3.89 4.85	20,780 86,086 64,491 55,497 65,559	- - - -	20,220,000 18,102,000 33,326,000 39,580,000 52,028,000	0.44 0.61 0.40 0.30 0.22

a/ After patronage refunds.

b/ Excludes income taxes, which for the system totaled \$364,925 in 1950 and \$999,699 in 1951.

c/ Based upon the average balance of PCA loans outstanding.

d/ PCC expenses for 1940 do not include Washington office supervisory costs which since the corporations began paying these costs effective July 1, 1942, have aggregated systemwide over \$200,000 a year.

#### PRODUCTION CREDIT CORPORATIONS

Table 9 - Selected income and expense items - years ended December 31, 1940, and June 30, 1944, 1948, 1951 and 1952

Operating income (primarily interest on securities, but also includes dividends on class A stock of PCA's and miscellaneous income) of \$1.1 million in 1952 was 29 percent less than in 1940 but slightly more than in 1951. The decrease from earlier years resulted from sales of securities in 1949 which were made to obtain funds to retire U. S. Government capital.

Operating expenses in 1952 of \$1.6 million were 21 percent greater than in 1940 and slightly more than in 1951. Operating expenses include FCA examination costs and, except in 1940, FCA supervisory costs. Since the corporations began paying the latter costs, effective July 1, 1942, they have aggregated over \$200,000 a year for the system. Included in 1948 expenses is a nonrecurring charge of \$219,000 representing the cost of establishing as a liability on the records of the corporations the value of accrued annual leave of their employees applicable to 1947 and prior years.

Net gain or loss from operations (operating income less operating expenses). In 1952 the corporations showed a net loss

from operations of \$514,000 which compares with a gain of \$238,000 in 1940 and a loss of \$487,000 in 1951. The operating losses in recent years have resulted from the smaller amounts of operating income, as explained above, not being sufficient to pay operating expenses.

Final net earnings or loss (net gain or loss from operations adjusted for profit or loss on sales of securities). In 1952 the corporations had a final net loss of \$587,000 which compares with final net earnings of \$1.8 million in 1940 and a loss of \$601,000 in 1951. The large net earnings in 1940 resulted from the sale at substantial premiums of holdings of consolidated Federal farm loan bonds callable in 1944. The proceeds of such sales were reinvested in long-term U.S. Treasury bonds. Final net earnings in 1948 include \$464,000 representing the reinstatement of security premiums previously written off.

#### PRODUCTION CREDIT CORPORATIONS

Table 9 - Selected income and expense items 1940, 1944, 1948, 1951 and 1952 a/

Corporation and year	Operating income	Operating expenses <u>b</u> /	Net gain or loss (-) from eperations	Final net earnings or lose (-)
	(1)	(2)	(3)	<b>(</b> 4)
System 1940 1944 1948 1951 1952	\$1,600,642	\$1,362,934	\$237,708	\$1,833,544
	1,467,769	1,613,080	-145,311	668,317
	1,773,089	1,763,456	9,633	634,052
	1,098,802	1,585,551	-486,749	-600,622
	1,129,624	1,643,807	-514,183	-586,646
Springfield	135,024	118,316	16,708	189,122
1940	140,251	139,055	1,196	56,882
1944	151,752	159,562	-7,810	39,585
1948	91,815	132,862	-41,047	-111,598
1951	96,405	133,306	-36,901	-37,073
Baltimore	138,449	121,128	17,321	180,577
1940	115,054	139,871	-24,817	42,813
1944	151,947	120,032	31,915	100,868
1948	90,225	119,567	-29,342	-76,957
1951	96,011	128,929	-32,918	-42,070
Columbia	138,484	131,151	7,333	181,801
1940	114,028	165,049	-51,021	40,465
1944	163,651	173,570	-9,919	44,076
1951	91,978	157,716	-65,738	-70,969
1952	104,728	15 <b>7</b> ,905	-53,177	-55,357
Louisville 1940 1944 1948 1951	135,779	128,473	7,306	123,013
	111,804	154,335	-42,531	-24,844
	162,080	163,134	-1,054	29,247
	100,199	158,847	-56,648	-140,025
	105,387	161,732	-56,345	-87,215
New Orleans 1940 1944 1948 1951	109,618	85,818	23,800	139,680
	111,666	112,544	-878	42,695
	132,005	131,293	712	41,703
	78,451	123,474	-45,023	-53.415
	91,875	126,074	-34,199	-36,071
St. Louis	165,644	129,206	36,438	113,713
1940	122,501	152,144	-29,643	7,947
1944	160,604	175,175	-14,571	22,912
1948	110,428	157,526	-47,098	-49,718
1951	113,829	162,275	-48,446	-50,318

#### PRODUCTION CREDIT CORPORATIONS

Table 9 - Selected income and expense items - continued 1940, 1944, 1948, 1951 and 1952 a/

Corporation and year	Operating income	Operating expenses b/	Net gain or loss (-) from operations	Final net earnings or loss (-)
	(1)	(2)	(3)	(4)
St. Paul 1940 1944	\$175,849 140,603 151,984	\$130,106 135,563	\$45,743 5,040	\$181,099 47,858 56,437
1951	103,439 103,652	159,427 132,279 138,562	-7,443 -28,840 -34,910	-8,913 -39,080
1940	109,892 116,114 141,855 85,935 86,899	108,974 125,207 121,302 118,673 127,450	918 -9,093 20,553 -32,738 -40,551	131,179 44,039 87,316 -32,205 -47,213
Wichita 1940 1944 1948 1951 1952	129,951 101,478 138,250 82,871 69,622	110,934 133,977 134,492 124,280 127,437	19,017 -32,499 3,758 -41,409 -57,815	170,694 20,056 63,600 -71,530 -66,341
Houston 1940 1944 1948 1951 1952	111,397 100,086 142,201 82,690 82,401	92,040 127,125 137,275 119,733 128,985	19,357 -27,039 4,926 -37,043 -46,584	120,569 46,541 46,262 -28,995 -47,990
Berkeley 1940 19448 1951	119,196 139,535 139,686 96,965 92,752	116,949 119,891 154,742 126,085 129,641	2,247 19,644 -15,056 -29,120 36,889	109,936 150,405 48,667 -27,458 -36,889
Spokane 1940 1944. 1948 1951.	131,359 154,649 137,074 83,806 86,063	89,839 108,319 133,452 114,509 121,511	41,520 46,330 3,622 -30,703 -35,448	192,161 193,460 53.379 71,161 -41,029

a/ 1940 calendar year; other years fiscal ended June 30.
b/ 1940 data do not include Washington office supervisory costs which, since the corporations began paying these costs effective July 1, 1942, have aggregated systemwide over \$200,000 a year.



#### PRODUCTION CREDIT SYSTEM

Table 10 - Operating expenses of the PCA's and PCC's related to (1) the number of PCA loans made and (2) the average number of PCA loans outstanding -- calendar years 1940, 1944, 1948, 1950, and 1951

Operating expenses in this table are the same as those in tables 8 and 9 except that (1) all PCC expenses are on a calendar year basis for comparability with PCA expenses and (2) PCC expenses in 1948 have been adjusted to eliminate a nonrecurring charge of \$219,000 representing the cost of establishing as a liability on the records of the corporations the value of the accrued annual leave of their employees applicable to 1947 and prior years.

Operating expense per PCA loan made in 1951 amounted to \$57.55, of which \$51.91 represented PCA expense and \$5.64 represented PCC expense. The PCA unit cost compares with \$29.26 in 1940 and \$46.00 in 1950 and the PCC cost with \$5.90 and \$5.45, respectively. Increase in PCA unit cost from 1940 to 1951 resulted from PCA expenses increasing at a faster rate than the number of loans made; expenses more than doubled while the number of loans increased only 23 percent. Increase from 1950 to 1951 resulted from PCA expenses increasing 11 percent while the number of loans made were dropping 1.3

percent. Decrease in PCC unit cost between 1940 and 1951 resulted from PCC expenses increasing at a slightly slower rate than PCA loans made; the increase between 1950 and 1951 reflects the increase in PCC expenses and decrease in PCA loans made. PCC unit cost for 1940 does not reflect Washington office supervisory expense as the corporations did not pay these expenses prior to July 1, 1942.

Operating expenses per average number of PCA loans outstanding in 1951 amounted to \$72.85, of which \$65.71 represented PCA expense and \$7.14 PCC expense. Comparable rates in 1940 were for the system \$41.69, PCA's \$34.69, and PCC's \$7.00, and in 1950 system \$66.48, PCA's \$59.44, and PCC's \$7.04. These average costs are greater than the costs per PCA loan made for comparable periods as the average number of PCA loans outstanding for any year is less than the number of loans made. This is due to the major volume of PCA business being for terms of less than one year.

#### PRODUCTION CREDIT SYSTEM

Table 10 - Operating expenses of the PCA's and PCC's related to (1) the number of PCA loans made and (2) the average number of PCA loans outstanding Calendar years 1940, 1944, 1948, 1950 and 1951

	0	perating expenses		-		per PCA loans		Operating expe	enses per average	number of PCA lo	ans outstanding
District and year	PCA a/	PCC <u>b</u> /	Total	Number of PCA loans made	PCA	PCC	Total	Average number of PCA loans outstanding	PCA	PGC	Total
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
System 1940 c/ 1944 1948 1950 1951	\$6,757,632 8,101,255 10,910,178 13,250,388 14,756,754	\$1,362,934 1,584,300 1,556,186 1,570,270 1,604,443	\$8,120,566 9,685,555 12,466,364 14,820,658 16,361,197	230,940 218,345 274,397 288,068 284,270	\$29.26 37.10 39.76 46.00 51.91	\$5.90 7.26 5.67 5.45 5.64	\$35.16 44.36 45.43 51.45 57.55	194,794 174,036 200,255 222,928 224,590	\$34 69 46.55 54.48 59.44 65.71	\$7.00 9.10 7.77 7.04 7.14	\$41.69 55.65 62.25 66.48 72.85
Springfield 1940 c/	362,759 521,814 738,577 883,318 930,085	118,316 142,867 130,767 129,220 133,434	481,075 664,681 869,344 1,012,538 1,063,519	13,088 15,345 18,651 19,475 19,138	27.72 34.01 39.60 45.35 48.60	9.04 9.31 7.01 6.64 6.97	36.76 43.32 46.61 51.99 55.57	11,152 12,632 15,337 16,508 - 16,204	32.53 41.31 48.15 53.51 57.40	10.61 11.31 8.53 7.83 8.23	43.14 52.62 56.68 61.34 65.63
Baltimore 1940 c/ 1944 1948. 1950. 1951.	394,333 467,704 595,841 712,657 784,007	121,128 137,227 109,757 117,454 12 <b>2,</b> 323	515,461 604,931 705,598 830,111 906,330	13,217 12,000 16,677 17,560 17,918	29.84 38.98 35.73 40.58 43.75	9.16 11.44 6.58 6.69 6.83	39.00 50.42 42.31 47.27 50.58	10,931 10,916 13,499 15,733 16,135	36.07 42.85 44.14 45.29 48.59	11.08 12.57 8.13 7.47 7.58	47.15 55.42 52.27 52.76 56.17
Columbia 1940 c/	814,676 893,399 1,224,565 1,495,399 1,593,475	131,151 163,509 150,312 155,178 155,603	945,827 1,056,908 1,374,877 1,650,577 1,749,078	43,991 37,799 51,197 51,683 51,313	18.52 23.64 23.92 28.94 31.05	2.98 4.33 2.94 3.00 3.03	21.50 27.97 26.86 31.94 34.08	31,197 26,185 33,862 36,883 35,965	26.11 34.12 36.16 40.54 .44.30	4.20 6.24 4.44 4.21 4.33	30.31 40.36 40.60 44.75 48.63
Louisville 1940 c/ 1944 1948 1950	859,552 1,032,349 1,360,890 1,731,919 2,015,184	128,473 147,847 151,832 155,883 157,547	988,025 1,180,196 1,512,722 1,887,802 2,172,731	34,814 29,838 38,580 44,299 44,962	24.69 34.60 35.27 39.10 44.82	3.69 4.95 3.94 3.52 3.50	28.38 39.55 39.21 42.62 48.32	33,171 26,835 30,593 36,965 ,38,301	25.91 38.47 44.48 46.85 52.62	3.87 5.51 4.96 4.22 4.11	29.78 43.98 49.44 51.07 56.73
New Orleans 1940 c/ 1944 1948 1950	481,265 640,432 889,936 993,056 1,093,585	85,818 104,866 118,505 124,741 121,292	567,083 745,298 1,008,441 1,117,797 1,214,877	22,755 27,967 31,880 31,426 30,191	21.15 22.90 27.91 31.60 36.22	3.77 3.75 3.72 3.97 4.02	24.92 26.65 31.63 35.57 40.24	19,237 20,947 23,384 23,727 21,737	25.02 30.57 38.06 41.85 50.31	4.46 5.01 5.07 5.26 5.58	29.48 35.58 43.13 47.11 55.89
St. Louis 1940 c/. 1944. 1948. 1950.	769,847 952,342 1,172,292 1,446,442 1,610,563	129,206 147,844 154,440 152,779 164,159	899,053 1,100,186 1,326,732 1,599,221 1,774,722	29,616 26,173 31,664 32,295 31,765	25.99 36.39 37.02 44.79 50.70	4.36 5.65 4.88 4.73 5.17	30.35 42.04 41.90 49.52 55.87	23,757 19,886 21,708 23,820 23,907	32.41 47.89 54.00 60.72 67.37	5.44 7.43 7.11 6.41 6.86	37.85 55.32 61.11 67.13 74.23

#### PRODUCTION CREDIT SYSTEM

Table 10 - Operating expenses of the PCA's and PCC's related to (1) the number of PCA loans made and (2) the average number of PCA loans outstanding Calendar years 1940, 1944, 1948, 1950 and 1951 - continued

	(	perating expenses	5	Operat:	ing expenses	per PCA loans	made	Operating ex	penses per avera	ge number of PCA	loans outstanding
District and year	PCA a/	PCC <u>b</u> /	Total	Number of PCA loans made	PCA	PGC	Total	Average number of PCA loans outstanding	PCA	PCC	Total
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
St. Paul 1940 c/	\$639,869 604,314 848,448 1,076,686 1,200,927	\$130,106 136,191 134,682 128,861 135,036	\$769,975 740,505 983,130 1,205,547 1,335,963	25,624 18,727 22,233 24,156 23,841	\$24.97 32.27 38.16 44.57 50.37	\$5.08 7.27 6.06 5.33 5.66	\$30,05 39.54 44.22 49.90 56.03	25,132 16,251 17,396 20,629 20,674	\$25.46 37.19 48.77 52.19 58.09	\$5.18 8.38 7.74 6.25 6.53	\$30.64 45.57 56.51 58.44 64.62
Omaha 1940 <u>c</u> /	428,066 523,235 613,819 790,940 926,640	108,974 120,801 115,762 118,779 122,960	537,040 644,036 729,581 909,719 1,049,600	9,273 9,005 9,115 10,942 10,895	46.16 58.10 67.34 72.28 85.05	11.75 13.41 12.70 10.86 11.29	57.91 71.51 80.04 83.14 96.34	8,009 7,723 7,030 8,647 9,478	53.45 67.75 87.31 91.47 97.77	13.61 15.64 16.47 13.74 12.97	67.06 83.39 103.78 105.21 110.74
Wichita 1940 c/	480,516 548,366 711,502 886,107 1,011,223	110,934 131,563 118,868 122,240 123,821	591,450 679,929 830,370 1,008,347 1,135,044	10,863 9,969 12,813 13,635 12,522	44.23 55.01 55.53 64.98 80.75	10.21 13.20 9.28 8.97 9.89	54.44 68.21 64.81 73.95 90.64	9,494 8,002 8,755 10,109 10,563	50.61 68.53 81.27 87.66 95.73	11.68 16.44 13.58 12.09 11.72	62.29 84.97 94.85 99.75 107.45
Houston 1940 c/. 1944 . 1948. 1950. 1951.	515,840 858,591 1,235,536 1,508,249 1,623,645	92,040 122,389 121,450 123,529 120,886	607,880 980,980 1,356,986 1,631,778 1,744,531	12,393 16,941 22,689 21,867 20,103	41.62 50.68 54.46 68.97 80.77	7.43 7.22 5.35 5.65 6.01	49.05 57.90 59.81 74.62 86.78	9,841 14,057 15,515 14,809 15,703	52.42 61.08 79.63 101.85 103.40	9.35 8.71 7.83 8.34 7.70	61.77 69.79 87.46 110.19 111.10
Berkeley 1940 c/ 1944 1948 1950	701.773	116,949 119,073 134,567 124,678 130,374	587,588 619,236 836,340 909,852 1,030,053	7.014 6.359 7,609 8,170 8,427	67.10 78.65 92.23 96.10 106.76	16.67 18.73 17.69 15.26 15.47	83.77 97.38 109.92 111.36 122.23	5,878 4.845 5,450 5,929 6,215	80.07 103.23 128.77 132.43 144.76	19.90 24.58 24.69 21.03 20.98	99.97 127.81 153.46 153.46 165.74
Spokane  1940 c/ 1944 1948 1950 1951	540,270 558,546 816,999 940,441 1,067,741	89,839 110,123 115,244 116,928 117,008	630,109 668,669 932,243 1,057,369 1,184,749	8,292 8,222 11,289 12,560 13,195	65.16 67.93 72.37 74.88 80.92	10.83 13.39 10.21 9.31 8.87	75.99 81.32 82.58 84.19 89.79	6,995 5,757 7,726 9,169 9, <b>7</b> 08	77.24 97.02 105.74 102.57 109.99	12.84 19.13 14.92 12.75 12.05	90.08 116.15 120.66 115.32 122.04

a/ Excludes income taxes in the years 1950 and 1951.
b/ 1948 amounts exclude charges for accrued annual leave applicable to 1947 and prior years.
c/ PCC expenses for 1940 do not include Washington office supervisory costs which, since the corporations began paying these costs effective July 1, 1942, have aggregated systemwide over \$200,000 a year.



Table 11 - Selected income and expense items and ratios - years ended December 31, 1940, and June 30, 1944, 1948, 1951 and 1952

Income from loan operations (interest on loans and discounts, less compensation to the BC's for servicing loans rediscounted; system amounts exclude income on interbank transactions) in 1952 of \$19.7 million was almost 6 times as much as in 1940 and 55 percent more than in 1951. The increases resulted from a greater average loan volume -- from \$225 million in 1940 to \$625 million in 1951 and \$785 million in 1952, and higher average loan and discount rates\*-- from 1.47 percent in 1940 to 2.03 percent in 1951 and 2.52 percent in 1952.

Cost of borrowed funds (interest expense, commissions, and fiscal agent and debenture expense; system amounts exclude interest on interbank borrowings) in 1952 of \$16.9 million was almost 18 times as much in 1940 and 70 percent more than in 1951. The increases resulted from a greater amount of borrowings and higher rates of cost on debentures outstanding -- from 0.45 percent in 1940 to 1.67 percent in 1951 and 2.23 percent in 1952. In 1952 and 1951 money costs absorbed 2.16 and 1.59 percentage points, respectively, of the per annum rate of income on loans, as compared with only 0.42 points in 1940.

Operating expenses in 1952 of \$1.9 million were 25 percent greater than in 1940 and 9 percent greater than in 1951. Per annum rate of expense,\* however, dropped from 0.66 percent in 1940 to 0.27 percent in 1951 and 0.24 percent in 1952.

Operating expenses include FCA examination costs and, except in 1940, FCA supervisory costs. Since the banks began paying the latter costs effective July 1, 1942, they have aggregated about \$200,000 a year for the system. Expenses in 1948 include a nonrecurring charge of \$181,000 representing the cost of establishing as a liability on the records of the banks the value of the accrued annual leave of their employees applicable to 1947 and prior years.

Net gain from loan operations (income from loan operations less cost of borrowed funds and operating expenses) in 1952 of \$0.9 million was 6 percent greater than in 1940 but 13 percent less

than in 1951. Per annum rate\* declined from 0.39 percent in 1940 to 0.17 percent in 1951 and 0.12 percent in 1952. The drop in rate between 1951 and 1952 was due to the increase in the cost of borrowed funds. The small amount (\$21,800) of net gain in 1948 was due in part to the nonrecurring charge for accrued annual leave mentioned in connection with operating expenses.

Final net earnings (net gain from loan operations plus net income from investments, adjusted for charge-offs, recoveries, and allowances for losses) in 1952 of \$2.4 million was 52 percent less than in 1940 but 7 percent more than in 1951. The substantial amount of net earnings in 1940 reflects slightly over \$3 million profit on sales of securities; these sales were necessary to provide funds to return \$40 million of paidin capital to the revolving fund in the U.S. Treasury. Net earnings in 1948 include \$490,500 representing the reinstatement of security premiums previously written off. Charge-offs, recoveries, and allowances for losses have been nominal in amounts and have affected net earnings very little. Per annum rate of net earnings\* in 1952 was 0.30 percent compared with 0.36 percent in 1951 and 2.21 percent in 1940.

Earnings as a rate of return on paid-in capital and total net worth in 1952 were 3.77 percent and 2.27 percent, respectively, compared with 5.62 percent and 4.52 percent in 1940, and 3.70 percent and 2.22 percent in 1951.

Franchise taxes paid U. S. Government in 1952 of \$285,000 represented 12 percent of final net earnings before transfers to reserve for contingencies; the comparable proportion in 1940 was 11 percent and in 1951 it was 13 percent.

<sup>\*</sup> Based upon the average daily balance of loans, discounts, and notes receivable outstanding (column 15).

#### FEDERAL INTERMEDIATE CREDIT BANKS

Table 11 - Selected income and expense items and ratios 1940, 1944, 1948, 1951 and 1952 a/

						1940, 1944,	1948, 1951	and 1952 a/							
	Income fr loan operat		Cost o	f borrowe	d funds	Opera expe		Net gai loan ope			Final ne	t earnings		Dave all f	Memorandum
Bank and year	Amount	Per annum rate <u>b</u> /	Amount	Per annum rate b/	Rate of cost of debentures outstanding	Amount	Per annum rate <u>b</u> /	Amount	Per annum rate <u>b</u> /	Amount	Per annum rate <u>b</u> /	Rate of re	Total net worth	Franchise taxes paid U. S. Government	Average daily balance of loans, discounts and notes receivable outstanding
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
System 1940 1944 1948 1951	\$3,324,864	1.47	\$954.150	0.42	0.45	\$1,490,764	0.66	\$879,950	0.39	\$4,966,738	2.21	5.62	4.52	\$547,934	\$225,143,628
	4,638,243	1.42	2,806,657	0.86	0.93	1,565,536	0.48	266,050	0.08	1,203,045	0.37	2.01	1.34	231,011	325,520,026
	6,940,985	1.60	5,397,199	1.24	1.33	1,521,968	0.35	21,818	0.01	1,512,723	0.35	2.52	1.60	178,181	434,065,655
	12,740,014	2.03	9,954,201	1.59	1.67	1,704,301	0.27	1,081,512	0.17	2,223,098	0.36	3.70	2.22	299,525	625,394,589
	19,741,614	2.52	16,945, <b>25</b> 4	2.16	2.23	1,860,111	0.24	936,249	0.12	2,376,200	0.30	3.77	2.27	285,300	784,588,447
Springfield	192,176	1.49	53,614	0.41	0.44	111,639	0.87	26,923	0.21	199,020	1.54	3.78	2.83	7,255	12,920,962
1940.	283,583	1.46	159,918	0.82	0.92	113,371	0.59	10,294	0.05	94,319	0.49	1.89	1.29	23,580	19,342,920
1944.	547,206	1.56	430,911	1.23	1.30	121,675	0.35	-5,380	-0.02	128,640	0.37	2.57	1.67	19,660	35,123,399
1948.	749,503	2.00	573,417	1.53	1.64	131,979	0.35	44,107	0.12	134,801	0.36	2.70	1.67	21,200	37,425,412
1951.	970,110	2.41	854,867	2.13	2.26	145,952	0.36	-30,709	-0.08	62,574	0.16	1.25	0.77	3,143	40,202,786
Baltimore	172,823	1.53	48,799	0.43	0.45	111,653	0.99	12,371	0.11	264,199	2.34	4.77	3.87	16,050	11,301,086
1940.	263,056	1.49	146,601	0.83	0.93	129,955	0.74	-13,500	-0.08	81,096	0.46	1.62	1.18	20,274	17,599,043
1944.	480,119	1.68	360,168	1.26	1.33	129,669	0.45	-9,718	-0.03	148,031	0.52	2.96	2.04	18,258	28,543,744
1948.	805,386	2.12	609,683	1.60	1.66	147,438	0.39	48,265	0.13	143,932	0.38	2.88	1.87	23,483	37,970,830
1951.	1,151,805	2.51	1,001,801	2.18	2.25	164,524	0.36	-14,520	-0.03	84,900	0.18	1. <b>7</b> 0	1.09	14,975	45,916,098
Columb1a 1940 1944 1948 1951	221,959	1.49	56,687	0.38	0.43	114,658	0.77	50,614	0.34	418,946	2.81	4.75	4.48	42,236	14,916,719
	375,472	1.41	248,532	0.93	0.93	132,273	0.50	-5,333	-0.02	74,614	0.28	1.49	1.23	6,154	26,575,356
	725,154	1.66	598,936	1.37	1.35	137,263	0.31	-11,045	-0.02	106,465	0.24	2.11	1.66	1,616	43,538,091
	1.080,241	2.12	864,679	1.70	1.67	152,638	0.30	62,924	0.12	149,505	0.29	2.93	2.14	12,376	50,848,339
	1,560,910	2.60	1,316,449	2.19	2.18	164,508	0.27	79,953	0.14	176,853	0.29	3.14	2.28	19,213	60,044,305
Louisville 1940 1944 1948 1951	337,917	1.48	111,037	0.49	0.46	117,103	0.51	109,777	0.48	378,148	1.66	6.83	5.05	34,537	22,809,535
	460,854	1.45	280,949	0.88	0.94	127,312	0.40	52,593	0.17	119,968	0.38	2.40	1.58	17,492	31,671,955
	662,674	1.50	554,879	1.26	1.33	129,114	0.29	-21,319	-0.05	98,507	0.22	1.97	1.21	5,877	44,046,988
	1,412,607	2.02	1.103,473	1.58	1.65	149,583	0.21	159,551	0.23	239,138	0.34	4.78	2.77	22,285	69,758,463
	2,091,211	2.41	1,903,134	2.19	2.25	162,044	0.19	26,033	0.03	112,810	0.13	2.16	1.26	3,203	86,772,773
New Orleans	217,469	1.44	52,783	0.35	0.37	107,097	0.71	57,589	0.38	143,336	0.95	2.43	2.11	4,584	15,143,107
1940	394, <b>7</b> 99	1.40	260,812	0.92	0.92	124,660	0.44	9,327	0.04	88,340	0.31	1.77	1.37	8,585	28,198,654
1944.	572,182	1.69	462,324	1.37	1.32	123,845	0.36	-13,987	-0.04	114,672	0.34	2.29	1.69	16,168	33,769,414
1948	949,771	2.11	760,419	1.69	1.65	143,165	0.32	46,187	0.10	192,917	0.43	3.86	2.68	35,729	45,107,166
1951.	1,418,014	2.58	1,208,777	2.20	2.20	147, <b>7</b> 30	0.27	61,507	0.11	403,961	0.74	7.28	5.05	38,490	54,84 <b>7</b> ,904
St. Louis 1940 1944 1948 1951	337,319	1.49	104,512	0.46	0.45	121,763	0.54	111,044	0.49	305,590	1.35	5.73	4.40	5,148	22,629,607
	518,495	1.40	338,729	0.92	0.93	134,877	0.36	44,889	0.12	104,793	0.28	2.10	1.44	13,698	36,987,727
	710,635	1.59	562,324	1.26	1.33	132,761	0.30	15,550	0.03	129,074	0.29	2.58	1.68	13,519	44,699,690
	1,363,840	2.03	1,088,573	1.62	1.66	160,060	0.24	115,207	0.17	196,348	0.29	3.89	2.40	30,337	67,319,778
	2,151,829	2.56	1,882,685	2.24	2.27	170,846	0.20	98,298	0.12	207,884	0.25	3.55	2.28	33,221	84,155,327

#### FEDERAL INTERMEDIATE CREDIT BANKS

Table 11 - Selected income and expense items and ratios 1940, 1944, 1948, 1951 and 1952 a/ - continued

	Income fr loan operat		Cost o	f borrowe	d funds	Operat expen		Net gain loan oper		1	Final net	earnings			Memorandum
Bank		Per		Per	Rate of		Per		Per		Per	Rate of	return on	Franchise taxes paid	Average daily balance of loans,
and year	Amount	annum rate <u>b</u> /	Amount	annum rate <u>b</u> /	debentures outstanding	Amount <u>d</u> /	annum rate <u>b</u> /	Amount	annum rate <u>b</u> /	Amount	annum rate <u>b</u> /	Paid-in capital	Total net worth	U.S. Government	discounts and notes receivable outstanding
	(1)	(2)	(3)	(4) .	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
St. Paul 1940	\$282,019' 306,634 440,410 937,291 1,429,473	1.49 1.43 1.53 2.02 2.52	\$85,186 163,028 325,883 698,176 1,181,795	0.45 0.76 1.13 1.50 2.08	0.48 0.92 1.32 1.65 2.24	\$143,186 138,366 118,039 147,708 159,406	0.76 0.65 0.41 0.32 0.28	\$53,647 5,240 -3,512 91,407 88,272	0.28 0.02 -0.01 0.20 0.16	\$670,372 77,439 135,347 182,750 182,444	3.54 0.36 0.47 0.39 0.32	7.76 1.55 2.71 3.66 3.65	5.74 0.89 1.48 1.91 1.88	\$137,593 19,360 21,336 33,188 30,611	\$18,941,516 21,347,872 28,720,683 46,384,145 56,729,569
Omaha 1940 1944 1948 1951	225,767 312,282 384,306 947,491 1,589,006	1.53 1.45 1.50 2.00 2.49	60.753 172.647 293,033 734.256	0.41 0.80 . 1.14 1.55 2.13	0.47 0.93 1.35 1.68 2.26	118.813 131,269 119,627 132,792 141,622	0.81 0.61 0.47 0.28 0.22	46,201 8,366 -28,354 80,443 88,078	0.31 0.04 -0.11 0.17 0.14	397,490 90,762 100.740 169,931 181,965	2.70 0.42 0.39 0.36 0.29	5.17 1.82 2.01 3.40 3.64	3.77 1.08 1.14 1.84 1.95	49.372 22,690 12.685 42,483 39,241	14.745,228 21,513,849 25,560,364 47.307,560 63,703,921
Wichita 1940 1944. 1948 1951	268,212 357,740 480,830 996,408 1,597,781	1.49 1.41 1.56 2.00 2.54	69,525 213,868 366,184 790,581 1,346,329	0.39 0.84 1.19 1.58 2.14	0.43 0.92 1.32 1.69 2.24	117,602 133,437 120,806 137,212 153,889	0.65 0.53 0.39 0.28 0.24	81,085 10,435 -6,160 68,615 97,563	0.45 0.04 -0.02 0.14 0.16	476,497 101,901 120,055 163,265 198,057	2.65 0.40 0.39 0.33 0.31	5.55 2.04 2.40 3.27 3.96	4.44 1.30 1.46 1.88 2.25	56,624 19,225 11,264 15,816 24,514	17,958,705 25,424,828 30,883,790 49,803,980 62,885,757
Houston 1940 1944. 1948. 1951.	395,651 618,644 814,403 1,482,088 2,302,910	1.48 1.43 1.59 2.03 2.53	108,843 370,739 630,859 1.157,359 1,960,208	0.41 0.86 1.23 1.59 2.16	0.43 0.93 1.34 1.69 2.23	141,768 139,080 127,833 133,343 157,069	0.53 0.32 0.25 0.18 0.17	145,040 108,825 55,711 191,386 185,633	0.54 0.25 0.11 0.26 0.20	446,052 186,866 148,102 301,436 324,751	1.67 0.43 0.29 0.41 0.36	6.66 3.74 2.96 6.03 6.05	4.67 2.13 1.59 2.99 3.03	39,013 34,216 12,025 12,859 6,188	26,736,466 43,351,022 51,375,552 72,744,388 90,807,846
Berkeley 1940. 1944. 1948. 1951.	334,423 428,125 643,688 1,042,607 1,881,860	1.41 1.42 1.75 2.03 2.53	95,509 268,371 456,002 824,812 1,588,570	0.40 0.89 1.24 1.61 2.14	0.42 0.94 1.29 1.68 2.22	140,468 134,914 134,222 140,434 149,833	0.59 0.45 0.37 0.27 0.20	98,446 24,840 53,464 77,361 143,457	0.42 0.08 0.14 0.15 0.19	730,611 78,676 157,020 162,310 229,947	3.08 0.26 0.43 0.32 0.31	6.54 1.57 3.14 3.25 4.28	6.14 1.18 2.26 2.19 2.90	90,153 19,669 14,255 15,578 32,487	23,752,858 30,188,638 36,658,218 51,408,628 74,309,760
Spokane 1940. 1944. 1948. 1951.	339,691 330,899 507,383 999,227 1,617,257	1.45 1.42 1.63 2.02 2.52	107,464 194,803 383,701 775,623 1,362,285	0.46 0.84 1.23 1.57 2.12	0.49 0.92 1.34 1.68 2.22	145,014 126,022 127,114 127,949 142,688	0.62 0.54 0.41 0.26 0.22	87,213 10,074 -3,432 95,655 112,284	0.37 0.04 -0.01 0.19 0.18	536,477 104,271 126,070 186,765 210,054	2.30 0.45 0.40 0.38 0.33	5.84 2.09 2.52 3.74 4.20	4.84 1.39 1.60 2.25 2.50	65.369 26,068 31,518 34,191 40,014	23,287,839 23,318,162 31,145,722 49,315,900 64,212,401

a/ 1940 calendar year; other years fiscal ended June 30.
b/ Based upon the average daily balance of loans, discounts and notes receivable outstanding (column 15).
c/ Net debenture costs, excluding fiscal agent and debenture expense, related to the average daily balance of debentures outstanding.
d/ 1940 operating expenses do not include Washington office supervisory costs which, since the banks began paying these costs effective July 1, 1942, have ranged for the system from about \$190,000 to \$260,000 a year.

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Table 12 - Selected income and expense items and ratios - years ended December 31, 1940, and June 30, 1944, 1948, 1951 and 1952

Income from loan operations\* in 1952 of \$12.1 million was almost 6 times as much as in 1940 and 23 percent more than in 1951. A greater volume of business was the principal reason for the increases although higher interest rates were also a factor. Per annum rate of income\*\* increased from 2.67 percent in 1940 to 3.18 percent in 1951 and to 3.25 percent in 1952. The 1944 per annum rate was only 1.78 percent due to the banks' substantial investment in CCC paper on which the interest varied from 3/4 of 1 percent to 1 percent.

Cost of borrowed funds (interest expenses and fiscal agent costs, less compensation for services to FICB's; system amounts exclude interest on interbank borrowings) in 1952 of \$4.3 million compares with \$87,000 in 1940 and \$2.3 million in 1951. The increases were due to substantially greater borrowings at higher interest rates. Per annum rate of money costs\*\* increased from 0.11 percent in 1940 to 0.76 percent in 1951 and to 1.16 percent in 1952.

Operating expenses in 1952 of \$2 million were almost twice as much as in 1940 and 10 percent higher than in 1951. Per annum rate of expenses,\*\* however, decreased from 1.34 percent in 1940 to 0.59 percent in 1951 and to 0.54 percent in 1952 due to the greater volume of credit outstanding.

Operating expenses include FCA examination costs and, except in 1940, FCA supervisory costs. Since the banks began paying the latter costs effective July 1, 1943, they have ranged from \$140,000 to over \$200,000 a year. Expenses in 1948 include a nonrecurring charge of \$209,000 representing the cost of establishing as a liability on the records of the banks the value of the accrued annual leave of their employees applicable to 1948 and prior years.

Net gain from loan operations (income from loan operations less cost of borrowed funds and operating expenses) in 1952 of \$5.8 million was over 6 times as much as in 1940 and 2 percent more than in 1951. Per annum rate of net gain\*\* was 1.22 percent in 1940 as compared with 1.83 percent in 1951 and 1.55 percent in 1952. The drop in rate between 1951 and 1952 was due to the increase in the cost of borrowed funds.

Net earnings before provision for losses (net gain from loan operations plus investment and other income) in 1952 of \$6.8 million was about 1 1/2 times as much as in 1940 and 4 percent more than in 1951. Investment and other income in 1940 amounted to \$3.5 million (includes profit of over \$2 million on sales of securities which were necessary to retire \$60 million of the banks' Government capital) and represented about 80 percent of earnings before losses. In 1952 it amounted to \$1 million and represented only 15 percent of the item. Per annum rate of return\*\* dropped from 5.79 percent in 1940 to 2.11 percent in 1951 and to 1.83 percent in 1952.

Final net earnings (after loan losses and provision for losses) in 1952 of \$5.6 million were only 4 percent higher than in 1940 and were 18 percent less than in 1951. Losses and provision for losses decreased net earnings \$1.2 million in 1952, whereas downward adjustments of loss reserves increased net earnings \$0.9 million in 1940 and \$0.3 million in 1951. Per annum rate of final net earnings\*\* decreased from 6.93 percent in 1940 (reflects the large volume of investment income and net downward reserve adjustment in that year) to 2.20 percent in 1951 and to 1.50 percent in 1952.

The rates of return in 1952 on paid-in capital of 2.83 percent and on total net worth of 2.15 percent were considerably less than the rates in 1940 of 3.82 percent and 3.41 percent, respectively, and in 1951 of 3.49 percent and 2.71 percent, respectively. The decreases were due largely to the increases in cost of borrowed money and the fluctuations in investment income and in losses and provision for losses as previously described.

<sup>\*</sup> Interest on loans, investments under CCC programs, loans to other banks for cooperatives and notes receivable, other interest, compensation for services under CCC programs, compensation income on participations sold, and appraisal and loan service fees, less compensation expense on participation loans. System amounts exclude income on interbank transactions.

<sup>\*\*</sup>Based upon average amount of net credit outstanding (column 15).

#### BANKS FOR COOPERATIVES

Table 12 - Selected income and expense items and ratios

						1940, 1	944, 1948, 195		<u>a</u> /						
	Income loan oper		Cost of borrowed		Operating	expenses	Net gain loan oper		Net earnin provision f			Final net	earnings		Memorandum
Bank and		Per annum		Per annum	Amount	Per annum		Per annum		Per annum		Per annum	Rate of r	eturn on	Average balance
year	Amount	rate <u>b</u> /	Amount	rate b/	₫∕	rate <u>b</u> /	Amount	rate <u>b</u> /	Amount	rate <u>b</u> /	Amount	rate <u>b</u> /	Paid-in capital	Total net worth	of net credit outstanding
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
System 1940 1944 1948 1951	\$2,069,326 3,679,335 6,488,995 9,817,925 12,091,823	2.67 1.78 2.74 3.18 3.25	\$87,354 665,194 1,019,228 2,343,192 4,316,923	0.11 0.32 0.43 0.76 1.16	\$1,036,678 1,257,297 1,702,820 1,829,077 2,010,965	1.34 0.61 0.72 0.59 0.54	\$945,294 1,756,844 3,766,947 5,645,656 5,763,935	1.22 0.85 1.59 1.83 1.55	\$4,476,223 2,498,769 5,057,603 6,510,567 6,794,988	5.79 1.21 2.14 2.11 1.83	\$5,363,860 2,815,769 3,348,139 6,792,953 5,577,057	6.93 1.36 1.41 2.20 1.50	3.82 1.56 1.76 3.49 2,83	3.41 1.35 1.44 2.71 2.15	\$77,364,961 206,497,455 236,703,908 309,016,355 371,419,489
Springfield 1940 1944 1948 1951	516,445 495, <b>16</b> 6	3.02 2.85 4.55 3.91 4.17	1,329 9,439 55,193 64,996 122,452	0.04 0.18 0.48 0.51 0.82	75,906 85,195 114,509 114,030 132,000	1.84 1.61 1.01 0.90 0.89	47,062 56,477 346,743 316,140 366,030	1.14 1.06 3.06 2.50 2.46	211,748 94,653 387,435 351,739 407,782	5.14 1.78 3.42 2.78 2.74	209,781 106,936 278,720 402,241 397,457	5.09 2.01 2.46 3.18 2.67	2.84 1.80 3.98 4.65 4.42	2.66 1.55 3.23 3.52 3.28	4,121,007 5,307,877 11,343,538 12,641,071 14,879,458
Baltimore 1940 1944 1948 1951	483,078 661.049	3.34 2.85 3.18 3.75 3.97	5,996 3,056 91,670 145,670 241,905	0.17 0.09 0.60 0.83 1.22	67,111 72,386 155,016 159,358 181,650	1.91 2.05 1.02 0.90 0.92	44,518 24,991 236,392 356,021 362,980	1.26 0.71 1.56 2.02 1.83	247,709 66,326 278,562 388,375 407,641	7.03 1.88 1.84 2.20 2.06	55,557 92,973 -411,229 343,078 392,746	1.58 2.63 -2.71 1.95 1.98	0.87 1.97 -5.85 3.02 3.41	0.80 1.64 -4.78 2.74 3.01	3,524,246 3,528,900 15,179,253 17,626,229 19,791,946
Columbia 1940 1944 1948 1951	366,085 412,025	2.77 2.05 2.81 3.23 3.34	1.116 43,153 70,002 93,589 161,768	0.03 0.42 0.54 0.73	60,227 87,249 113,856 124,633 139,595	1.77 0.86 0.87 0.98 0.95	32,904 77,883 182,227 193,803 187,098	0.97 0.77 1.40 1.52 1.28	223,404 130,389 238,296 250,766 244,061	6.58 1.28 1.83 1.96 1.67	164,012 152,021 238,589 301,055 130,031	4.83 1.50 1.83 2.36 0.89	2.52 1.61 2.46 2.94 1.26	2.26 1.41 2.01 2.47 1.04	3,397,051 10,160,183 - 13,025,194 12,767,633 14,605,298
Louisville 1940 1944 1948 1951	127,442 184,049 387,168 616,923 716,768	2.55 2.40 3.13 3.63 3.72	4,950 13,583 43,463 128,750 198,076	0.10 0.18 0.35 0.76 1.03	61,374 85,019 121,314 142,235 150,830	1.23 1.11 0.98 0.84 0.78	61,118 85,447 222,391 345,938 367,862	1.22 1.11 1.80 2.03 1.91	200,470 135,905 279,288 403,239 425,162	4.02 1.77 2.26 2.37 2.21	193,560 138,072 280,565 425,310 165,434	3.88 1.80 2.27 2.50 0.86	2.50 1.65 3.19 4.45 1.69	2.28 1.42 2.53 3.29 1.22	.4,989,937 7,683,584 12,371,146 16,990,676 19,245,044
New Orleans 1940 1944 1948 1951	308,442	3.39 2.45 3.04 3.51 3.72	10,553 69,673 50,064 28,078 31,765	0.22 0.63 0.49 0.27 0.31	83,931 113,521 129,483 134,329 141,434	1.72 1.04 1.28 1.31	70,865 85,008 128,895 198,918 208,396	1.45 0.78 1.27 1.93 2.03	167,865 146,656 190,997 250,258 273,105	3.44 1.34 1.89 2.43 2.66	128,317 95,838 137,216 326,507 116,625	2.63 0.88 1.35 3.17 1.14	1.62 0.97 1.37 3.22 1.18	1.55 0.88 1.18 2.63 0.94	4,873,448 10,948,982 10,129,535 10,295,461 10,251,136
St. Louis 1940 1944 1948 1951	204,583 665,449	3.06 2.21 2.96 3.36 3.52	1,711 38,601 144,339 267,040 335,962	0.07 0.42 0.64 0.90 1.13	61,996 76,273 129,909 153,372 162,099	2.39 0.82 0.58 0.51 0.54	15,495 89,709 391,201 580,892 549,649	0.60 0.97 1.74 1.95 1.85	202,264 120,500 423,185 613,774 582,055	7.81 1.30 1.88 2.06 1.95	207,122 138,302 123,485 811,916 612,394	8.00 1.50 0.55 2.72 2.06	3.35 2.25 1.35 5.52 4.15	2.93 1.84 1.08 4.56 3.29	2,589,061 9,249,249 22,505,494 29,833,727 29,775,072
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#### BANKS FOR COOPERATIVES

Table 12 - Selected income and expense items and ratios 1940, 1944, 1948, 1951 and 1952 a/ - continued

	Income loan oper		Cost o		Operating 6	expenses	Net gain loan oper:		Net earning provision for			Final net	earnings		Memorandum
Bank and		Per annum		Per	Amount	Per annum		Per		Per annum		Per annum	Rate of	return on	Average balance
year	Amount	rate <u>b</u> /	Amount	rate <u>b</u> /	<u>a</u> /	rate <u>b</u> /	Amount	rate b/	Amount	rate b/	Amount	rate b/	Paid-in capital	Total net worth	of net credit outstanding
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
St. Paul 1940 1944 1948 1951	606,650	2.89 2.10 2.86 3.16 3.17	\$871 14,276 89,166 225,411 368,879	0.02 0.11 0.42 0.82 1.16	\$87,421 105,906 129,322 148,189 153,882	1.92 0.84 0.61 0.54 0.49	\$43,548 146,212 388,162 492,258 483,726	0.95 1.15 1.83 1.80 1.52	\$169,526 201,122 446,530 540,275 544,825	3.71 1.59 2.10 1.97 1.72	\$131,901 298,607 344,739 496,571 509,119	2.89 2.36 1.62 1.81 1.61	1.62 2.53 2.76 3.34 3.39	1.51 2.25 2.28 2.62 2.59	\$4,564,062 12,665,763 21,243,645 27,379,846 31,704,693
Omaha 1940 1944 1948 1951	72,488 164,757 199,163 356,250 432,994	3.23 2.45 2.64 3.00 3.07	31 17,288 26,622 106,641 181,019	c/ 0.26 0.35 0.90 1.28	74,039 81,842 114,741 109,724 120,787	3.30 1.22 1.52 0.92 0.86	-1,582 65,627 57,800 139,885 131,188	-0.07 0.97 0.77 1.18 0.93	141,516 103,703 96,263 178,550 169,852	6.31 1.54 1.28 1.51 1.21	101,490 125,450 101,840 188,981 169,498	4.53 1.86 1.35 1.59 1.20	1.51 2.03 1.62 2.88 2.51	1.48 1.80 1.35 2.32 1.99	2,242,372 6,733,816 7,530,419 11,863,169 14,086,796
Wichita 1940 1944 1948 1951	150,361 242,502 402,504 862,930 949,222	2.82 2.38 3.54 4.22 4.15	6,827 29,257 27,530 146,929 229,033	0.13 0.28 0.24 0.72 1.00	68,316 90,584 119,374 169,505 200,419	1.28 0.89 1.05 0.83 0.88	75,218 122,661 255,600 546,496 519,770	1.41 1.21 2.25 2.67 2.27	213,273 184,949 324,341 603,312 591,616	4.00 1.82 2.86 2.95 2.59	156,158 224,933 344,230 516,725 470,329	2.93 2.21 3.04 2.53 2.06	2.16 2.07 2.99 4.15 3.73	2.00 1.85 2.48 3.24 2.83	5,334,949 10,170,109 11,345,725 20,454,346 22,863,278
Houston 1940 1944 1948 1951	97,79 <sup>4</sup> 228,096 335,581 517,191 639,615	3.50 2.13 3.08 3.31 3.53	213 15,631 28,409 77,351 141,670	0.01 0.15 0.26 0.50 0.78	65,863 98,503 113,466 112,684 117,974	2.36 0.92 1.04 0.72 0.65	31,718 113,962 193,706 327,156 379,971	1.13 1.06 1.78 2.09 2.10	167,513 170,246 249,631 383,082 435,897	5.99 1.59 2.29 2.45 2.41	147,035 179,241 311,786 276,400 395,923	5.26 1.67 2.86 1.77 2.19	2.34 1.71 2.89 2.53 3.55	2.12 1.53 2.40 1.95 2.70	2,794,567 10,731,271 10,905,765 15,617,239 18,099,709
Berkeley 1940 1944 1948 1951	558,181 671,031	2.76 2.05 2.87 3.01 3.15	24,047 46,526 128,656 164,997 434,282	0.21 0.40 0.66 0.74 1.33	119,265 116,191 146,109 159,645 161,803	1.05 1.01 0.75 0.72 0.50	170,309 73,313 283,416 346,389 431,837	1.50 0.64 1.46 1.55	406,411 157,846 359,193 412,677 510,362	3.57 1.37 1.85 1.85 1.56	342,383 242,846 94,716 564,085 656,073	3.01 2.11 0.49 2.53 2.01	2.43 2.01 0.89 4.32 4.83	2.24 1.69 0.69 3.30 3.59	11,369,531 11,532,040 19,444,844 22,305,791 32,634,024
Spokane 1940 1944 1948 1951	381,961 470.741	3.27 2.77 2.89 3.23 3.30	7,549 14,111 52,420 83,612 186,287	0.12 0.19 0.39 0.57 1.00	84,064 100,062 123,965 121,664 133,559	1.36 1.35 0.94 0.84 0.71	110,844 90,710 205,576 265,465 298,303	1.79 1.23 1.56 1.82 1.59	282,502 153,375 267,511 316,348 362,636	4.56 2.07 2.03 2.17 1.93	294,232 177,451 237,111 336,461 308,434	4.75 2.40 1.80 2.31 1.65	2.89 1.98 2.55 3.33 2.98	2.66 1.68 2.00 2.48 2.17	6,190,037 7,394,926 13,195,712 14,587,834 18,748,933
Central Bank 1940 1944 1948 1951	393,375 1,266,914 1,643,099 3,054,882 4,507,600	1.84 1.26 2.40 3.16 3.61	22,933 397,504 576,505 1,338,878 2,815,542	0.11 0.40 0.84 1.39 2.26	127,165 144,566 191,756 179,709 214,933	0.59 0.14 0.28 0.18 0.17	243,277 724,844 874,838 1,536,295 1,477,125	1.14 0.72 1.28 1.59 1.18	1,842,022 833,099 1,516,371 1,818,172 1,839,994	8.62 0.83 2.21 1.88 1.48	3,232,312 843,099 1,266,371 1,803,623 1,252,994	15.12 0.84 1.85 1.87	7.09 1.12 1.63 2.91 2.01	5.91 0.96 1.34 2.17 1.47	21,374,693 100,390,755 68,483,636 96,653,333 124,734,102

a/ 1940 calendar year; other years fiscal ended June 30.
b/ Based on average balance of credit outstanding net of participations sold.
c/ Less than 0.005%.
d/ 1940 data do not include Washington office supervisory costs which, since the banks began paying these costs effective July 1, 1943, have ranged from about \$140,000 to over \$200,000 a year.



Table 13 - Selected income and expense items and ratios - years ended June 30, 1948 through 1952

(FLB and NFLA data have been consolidated with adjustments having been made to eliminate items causing duplication, such as compensation, loan closing fees and dividends paid by the banks to the NFLA's)

Income from loan operations (interest on loans and real estate sales paper, miscellaneous interest, and loan closing fees received from borrowers) in 1952 of \$41.5 million was about 10 percent greater than in 1948 and 5 percent more than in 1951. The increases resulted from a greater average loan volume (see column 19) and higher rates of interest on new loans closed at 3 banks. The per annum rate of all income from loan operations\* was 4.10 percent in both 1951 and 1952 compared with 4.16 percent in 1948.

Cost of borrowed funds (all costs of CFFL bonds, interest on notes payable, and interest on future payment funds) in 1952 of \$14.5 million was 28 percent more than in 1948 and 14 percent greater than in 1951. The increases resulted from larger borrowings and higher interest rates. The average interest rate on CFFL bonds outstanding (weighted average face rate on bonds outstanding at the end of the year) increased from 1.55 percent in 1948 to 1.62 percent in 1951 and 2.07 percent in 1952. Money costs in 1952 absorbed 1.43 percentage points of the per annum rate of income on loans\* as compared with 1.25 points in 1948.

Operating expenses (net of recoveries from the FFMC and for surplus property disposal) of \$17.9 million in 1952 were 11 percent greater than in 1948 and 7 percent more than in 1951. The per annum rate of expense\* has not varied to any extent between 1948 and 1952, the rate in 1952 being 1.76 percent. Operating expenses in 1948 include a nonrecurring charge of \$1,146,000 representing the cost of establishing as a liability on the records of the banks the value of accrued annual leave of their employees applicable to 1948 and prior years.

Net gain from loan operations (income from loan operations less cost of borrowed funds and operating expenses) in 1952 of \$9.1 million was 12 percent less than in 1948 and 9 percent less than in 1951. The per annum rate\* in 1952 was 0.91 percent as compared with 1.14 percent in 1948 and 1.04 percent in 1951.

Net earnings before provision for losses (net gain from loan operations plus net income from investments and mineral rights, and miscellaneous income) in 1952 of \$15.4 million were 9 percent greater than in 1948 and 8 percent greater than in 1951. These increases reflect principally greater income from mineral reservations, this income having increased from \$777,000 in 1948 to \$1,200,000 in 1951 and to \$2,700,000 in 1952. The per annum rate of net earnings before provision for losses\* was 1.51 percent in 1952 as compared with 1.56 percent in 1948 and 1.48 percent in 1951. Net earnings before provision for losses represented about a 25 percent rate of return on capital stock in 1948 compared with 23 percent in subsequent years. The rate of return on total net worth of the system was 4.99 percent in 1948 as compared with 4.31 percent in 1952.

Final net earnings (after provision for losses) in 1952 of \$26.9 million were 91 percent greater than in 1948 and 24 percent greater than in 1951. These increases were due principally to a net downward adjustment of \$11.6 million in 1952 in the banks' reserves for losses resulting from reduced reserve requirements in certain banks. In each of the years 1949-52 some of the banks transferred substantial amounts back to earnings from their reserve for losses accounts after determining that such reserves were too high. These reserves had been built up by charges to earnings in previous years. The per annum rate of final net earnings\* was 2.65 percent in 1952 as compared with 1.55 percent in 1948 and 2.26 percent in 1951.

The rate of return in 1948 of final net earnings on capital stock was 24.98 percent and on total net worth 4.98 percent. Because of the downward adjustments in reserves, these rates increased substantially and in 1952 were 41.32 percent and 7.55 percent, respectively.

Dividends declared by NFIA's to borrowers have ranged from \$3.5 million in 1948 to \$3.9 million in 1951 and 1952.

<sup>\*</sup> Based upon the average unpaid balance of loans and real estate sales paper outstanding.

#### FEDERAL LAND BANK SYSTEM

(Data for Federal Land Banks and National Farm Loan Associations have been consolidated) 3/ Table 13 - Selected income and expense items and ratios Years ended June 30, 1948 through 1952

	Income fi			ost of owed fu	nds	Operati expense		Net gain		Net earn	ings befo		sion	Fina	al net e	earnings			Memorandum
Bank- and year	Amount	Per annum rate b/	Amount	Per annum rate	Average interest rate on bonds out- standing	Amount	Per annum rate <u>b</u> /	Amount	Per annum rate b/	Amount	Per annum rate <u>b</u> /	Rate retur Capital stock		Amount	Per annum rate <u>b</u> /	Rate retur Capital stock		Dividends declared by NFLA's to borrowers	Average balance of mortgage loans and real estate sales paper outstanding
**************************************	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)
System 1948 1949 1950 1951	\$37,715,890 36,264,590 37,742,760 39,482,509 41,542,306	4.08 4.10 4.10	\$11,370,298 11,410,015 12,312,192 12,722,795 14,532,120	1.25 1.28 1.34 1.32 1.43	1.55 1.55 1.62 1.62 2.07	\$16,040,546 15,675,535 15,821,745 16,777,728 17,883,599	1.77 1.77 1.72 1.74 1.76	\$10,305,046 9,179,040 9,608,823 9,981,986 9,126,587	1.14 1.03 1.04 1.04 0.91	\$14,102,232 13,176,472 13,901,828 14,210,244 15,369,085	1.56 1.48 1.51 1.48 1.51	25.03 23.15 23.45 23.10 23.56	4.99 4.49 4.49 4.29 4.31	\$14,073,500 13,982,012 18,119,943 21,795,493 26,950,673	1.55 1.57 1.97 2.26 2.65	24.98 24.57 30.56 35.44 41.32	4.77 5.85 6.59	3,876,806 3,621,520 3,961,406	\$907,116,419 888,104,611 920,784,857 963,658,219 1015,241,096
Springfield 1948 1949 1950 1951	2,403,577 2,356,280 2,389,297 2,423,752 2,467,879	4.22	788,861 788,995 825,432 830,096 864,013	1.39 1.41 1.46 1.47 1.51	1.65 1.65 1.71 1.71 2.06	1,085,918 1,038,239 1,085,734 1,137,362 1,110,292	1.92 1.85 1.92 2.01 1.94	528,798 529,046 478,131 456,294 493,574	0.93 0.94 0.84 0.80 0.86	617,426 646,188 595,167 589,093 655,321	1.09 1.15 1.05 1.04 1.15	17.47 18.12 16.49 16.14 17.43	5,07 5.09 4.34 4.16 4.29	555,684 571,714 1,070,328 560,192 1,131,205	0.98 1.02 1.89 0.99 1.98	15,73 16.03 29.65 15.35 30.09	4.57 4.50 7.81 3.95 7.40	49,729 67,393 105,397 123,000 134,262	56,644,847 56,049,668 56,572,051 56,630,938 57,232,571
Baltimore 1948 1949 1950 1951	1,678,759 1,643,003 1,693,348 1,782,826 1,919,376	4.26 4.26 4.20	453,692 473,976 520,148 547,490 684,737	1.18 1.23 1.31 1.29 1.49	1.45 1.45 1.55 1.55	951,778 867,616 881,686 951,062 1,018,757	2.47 2.25 2.22 2.24 2.21	273,289 301,411 291,514 284,274 215,882	0.71 0.78 0.73 0.67 0.47	368,176 389,693 401,518 356,383 326,472	0.96 1.01 1.01 0.84 0.71	14.70 15.19 15.05 12.42 11.17	3.80 3.85 3.80 3.23 2.57	368,176 364,807 345,902 268,150 1,707,114	0.96 0.95 0.87 0.63 3.71	14.70 14.22 12.97 9.34 58,42	3.80 3.61 3.28 2.43 13.42	1,374 60,156	38,505,540 38,573,963 39,749,391 42,463,162 46,043,350
Columbia 1948 1949 1950 1951	1 2.321.979	4.37	613,000 677,489 782,613 829,948 939,946	1.40 1.44 1.53 1.52 1.63	1.43 1.43 1.53 1.53 2.23	1,127,033 1,111,068 1,213,206 1,288,399 1,267,421	2.57 2.36 2.38 2.35 2.19	221,346 265,599 326,160 364,760 476,593	0.50 0.57 0.64 0.67 0.83	360,263 409,120 473,889 559,709 653,463	0.82 0.87 0.93 1.02 1.13	12.63 13.58 14.55 16.29 17.54	4.85 5.05 5.41 5.97 6.37	292,776 502,989 425,873 443,959 591,789	0.67 1.07 0.83 0.81	10.27 16.69 13.08 12.92 15.88	3.94 6.21 4.86 4.73 5.77	:	43,880,708 47,005,829 51,075,954 54,661,413 57,746,307
Louisville. 1948 1949 1950 1951	2,357,738 2,290,297 2,439,397 2,608,877 2,758,988	4.02	520,557 514,790 602,236 649,276 777,587	0.90 0.90 1.00 1.00	1.75 1.75 1.75 1.75 2.11	1,364,107 1,550,052 1,496,411 1,588,803 1,672,059	2.35 2.72 2.47 2.45 2.43	473,074 225,455 340,750 370,798 309,342	0.82 0.40 0.56 0.57 0.45	630,342 382,756 526,982 557,099 506,318	1.09 0.67 0.87 0.86 0.74	15.69 9.45 12.29 12.52 10.73	1.80 1.09 1.48 1.55 1.39	1,630,342 278,123 526,982 460,432 412,821	2.82 0.49 0.87 0.71 0.60	40.57 6.86 12.29 10.35 8.75	4.65 0.79 1.48 1.28 1.13	268,857 249,999 253,853 251,454 255,889	57,955,094 56,987,512 60,513,682 64,785,853 68,832,314
New Orleans 1948 1949 1950 1951	2,106,606 2,044,546 2,224,686 2,335,000 2,408,058	4.20	429,854 444,391 530,210 581,698 684,683	0.90 0.91 1.01 1.04 1.18	1.35 1.35 1.48 1.48 2.27	1,074,169 1,256,718 1.081,012 1,198,046 1,266,974	2.24 2.58 2.06 2.14 2.18	602,583 343,437 613,464 555,256 456,401	1.26 0.71 1.17 0.99 0.79	1,271,242 949,873 1,367,959 1,158,222 1,343,102	2.66 1.95 2.61 2.07 2.82	41.95 30.02 39.80 32.56 36.07	6.20 4.44 6.00 4.37 4.84	1,200,813 863,619 1,262,065 3,752,325 1,297,248	2.51 1.77 2.40 6.71 2.24	39.63 27.29 36.72 105.49 34.84	5.85 4.03 5.54 14.17 4.68	120,149 112,265 141,834 168,897 207,863	47,836,771 48,663,267 52,511,164 55,890,428 57,986,420
St. Louis 1948 1949 1950 1951	3,484,756 3,321,127 3,444,086 3,649,290 3,851,038	4.01 4.01 4.01	1,284,801 1,260,828 1,360,528 1,403,295 1,604,678	1.50 1.52 1.58 1.54 1.67	1.69 1.70 1.74 1.74 2.09	1,333,995 1,247,426 1,276,157 1,419,172 1,488,627	1.56 1.51 1.49 1.56 1.55	865,960 812,873 807,401 826,823 757,733	1.01 0.98 0.94 0.91 0.79	1,332,032 1,258,524 1,251,015 1,251,956 1,243,716	1.56 1.52 1.46 1.38 1.29	24.03 22.75 21.83 21.01 19.74	5.67 5.15 4.89 4.67 4.42	979,868 1,258,524 1,251,015 1,251,956 1,243,716	1.15 1.52 1.46 1.38 1.29	17.67 22.75 21.83 21.01 19.74	4.17 5.15 4.89 4.67 4.42	327,706 271,007 284,231 262,103 248,086	85,643,181 82,886,705 85,847,338 90,997,772 96,178,883

#### PEDERAL LAND BANK SYSTEM

(Data for Federal Land Banks and National Farm Loan Associations have been consolidated) a/
Table 13 - Selected income and expense items and ratios
Years ended June 30, 1948 through 1952 - continued

	Income f loan opera			ost of owed fu	ınds	Operat: expense		Net gain i loan opera		Net earn	ings befo		sion	Fin	al net e	arnings		,	Memorandum
Bank		Per		Per	Average interest		Per		Per annum		Per	Rate retur			Per	retur	of en on	Dividends declared by NFLA's	Average balance of mortgage loans
and year	Amount	annum rate <u>b</u> /	Amount	annum rate <u>b</u> /	rate on bonds out- standing	Amount	annum rate <u>b</u> /	Amount	rate <u>b</u> /	Amount	annum rate <u>b</u> /	Capital stock	Total net worth	Amount	annum rate <u>b</u> /	Capital stock	Total net worth	to borrowers	and real estate sales paper outstanding
	(1)	(2)	(3)	(4)	(5)	(6)	<b>(7)</b>	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)
St. Paul 1948 1949 1950 1951 1952		4.17 4.03 4.01 4.03 4.00	\$1,497,820 1,473,073 1,394,856 1,401,627 1,641,182	1.20 1.26 1.18 1.15 1.28	1.39 1.39 1.45 1.45 2.03	\$1,759,927 1,844,543 1,665,665 1,818,170 2,098,277	1.41 1.57 1.41 1.50 1.63	\$1,943,879 1,410,247 1,685,300 1,674,359 1,402,021	1.56 1.20 1.42 1.38 1.09		1.80	28,46	7.55 7.60 7.29	1,823,307	1.90 1.55 1.54 1.50 10.13	33.17 25.66 25.10 24.34 159.17	9.38 6.81 6.44 6.07 30.07	340,923 338,773 361,535	124,647,196 117,242,596 118,457,216 121,532,728 128,899,891
0maha 1948 1949 1950 1951		4.03 4.00 4.00 4.00 4.00	2,434,428 2,409,854 2,562,330 2,609,767 2,813,055	1.42 1.46 1.52 1.48 1.53	1.65 1.65 1.72 1.72 2.11	2,175,825 2,125,059 2,489,070 2,325,278 2,448,121	1.26 1.29 1.47 1.32 1.34	2,328,788 2,063,054 1,704,056 2,114,427 2,070,923	1.35 1.25 1.01 1.20 1.13	2,571,926 2,237,448 2,614,361	1.60 1.56 1.32 1.48 1.47	20.88	5.65 5.17 4.39 5.00 4.99	2,104,937	1.56 1.50 1.24 1.38 1.37	25.92 23.90 19.65 22.17 21.82	5.51 4.98 4.13 4.67 4.65	1.264.700	172,063,749 165,137,133 169,331,051 176,584,977 183,449,049
Wichita 1948 1949 1950 1951	2.865,769 2,756,827 2,911,056 3,083,269 3,262,817	4.12 4.08 4.10 4.09 4.08	1,042,693 1,013,256 1,064,498 1,084,754 1,228,440	1.50 1.50 1.50 1.44 1.54	1.65 1.66 1.72 1.72 1.99	1,296,394 1,371,218 1,245,379 1,375,501 1,503,351	1.86 2.03 1.75 1.82 1.88	526,682 372,353 601,179 623,014 531,026		902,847	1.34 1.63 1.50	22.41 20.86 25.24 23.52 24.81	4.44 4.04 4.22 3.96 4.24		1.30 1.18 7.06 1.42 1.40	21.02 18.44 109.56 22.36 22.09	4.17 3.57 18.30 3.77 3.78	192,432 186,170 192,544 204,927 223,164	69,608,708 67,507,675 70,959,685 75,407,282 80,011,762
Houston 1948 1949 1950 1951 1952	4,009,244 3,757,744 3,792,962 3,878,043 4,162,189	4.12 4.06 4.07 4.07 4.06	911,392 892,134 985,885 1,010,024 1,215,875	0.94 0.96 1.06 1.06	1.46 1.46 1.54 1.55 1.89	1,804,809 1,334,961 1,380,872 1,532,398 1,666,378	1.85 1.44 1.48 1.61 1.62	1,293,043 1,530,649 1,426,205 1,335,621 1,279,936	1.66 1.53 1.40	1,684,912 1,981,248 1,999,767 2,030,137 1,956,616	1.73 2.14 2.15 2.13 1.91		3.65 4.18 4.12 3.62 3.44	1,895,106 1,890,962 7,260,196	1.66 2.05 2.03 7.61 1.91	26.61 .31.34 31.16 115.40 29.09	3.50 4.00 3.89 12.93 3.44	567,508 654,914 735,931 632,546 830,728	97,227,224 92,541,495 93,185,995 95,345,904 102,436,239
Berkelcy 1948 1949 1950 1951	2,604,127 2,642,561 2,749,407 2,778,866 2,782,464	4.07 4.03 4.03 4.03 4.01	798,567 828,159 932,081 939,304 1,014,697	1.25 1.26 1.37 1.36 1.46	1.58 1.58 1.66 1.66 2.08	1,006,866 986,667 1,024,046 1,061,781 1,209,858	1.57 1.51 1.50 1.54 1.75	798,694 82 <b>7</b> ,7 <b>3</b> 5 79 <b>3</b> ,280 777,781 55 <b>7,90</b> 9	1.25 1.26 1.16 1.13 0.80	1,025,636	1.55 1.54 1.50 1.50 1.29	24.27 24.47	4.95 4.52 4.42 4.17 3.48	834,121 2,498,716 868,197 1,773,236 788,526	1.31 3.81 1.27 2.57 1.14	20.96 61.21 20.55 41.94 17.95	4.19 11.18 3.74 7.14 3.08	180,512 186,956 143,457 153,500 157,194	63,940,599 65,572,355 68,156,178 68,890,908 69,308,842
Spokane 1948 1949 1950 1951 1952	2,103,268 2,072,219 2,275,265 2,515,851 2,771,958	4.28 4.15 4.18 4.16 4.13	594,633 633,070 751,375 835,516 1,063,227	1.21 1.27 1.38 1.38 1.58	1.38 1.38 1.53 1.53 2.16	1,059,725 941,968 982,507 1,081,756 1,133,484	2.16 1.89 1.81 1.79 1.69	448,910 497,181 541,383 598,579 575,247	0.91 0.99 0.99 0.99 0.86	652,482 659,393 714,172 741,450 1,165,227	1.33 1.32 1.31 1.23 1.74	22.00 21.06 20.75 19.64 28.10	5.41 5.18 4.96 4.87 7,06	623,995 659,393 1,537,018 689,735 1,121,595	1.27 1.32 2.82 1.14 1.67	21.04 21.06 44.65 18.27 27.05	5.17 5.18 10.67 4.53 6.80	144,696 147,954 160,800 195,440 218,602	49,162,802 49,936,413 54,425,152 60,466,854 67,115,468

a/ Adjustments have been made to eliminate those items which would cause duplication, such as compensation, loan closing fees and dividends paid by the banks to NFLA's.

b/ Based upon the average balance of mortgage loans and real estate sales paper outstanding.



### FEDERAL LAND BANK SYSTEM

(Federal Land Banks and National Farm Loan Associations)

Table 14 - Operating expense: Average number and cost of units serviced and average amount and cost per \$100 of loans and sales paper outstanding - years ended December 31, 1940, and June 30, 1944, 1948, 1951 and 1952.

Total operating expenses in this table differ from those in Table 13 in that (1) FLB and NFLA expenses include those incurred for the FFMC in its regular operations (they still exclude those applicable to the disposal of surplus property and mineral rights under P.L. 760), (2) FLB expenses exclude the nonrecurring charge of \$1,146,000 in 1948 for accrued annual leave of the banks' employees applicable to prior years, and (3) NFLA expenses exclude lump sum payments made for past service credits of employees under association retirement plans for the years in which the payments were made. The latter two adjustments were made in order to afford comparability between years. As in Table 13. FLB expenses exclude compensation and loan closing fees to the NFLA's in order to avoid overstating the system's expenses. Also, FLB expenses in 1940 do not include FCA supervisory costs which, since the banks began paying these costs effective July 1, 1943, have ranged systemwise from \$623,000 to over \$800,000 a year.

Operating expenses (as described above) of the FLB system (FLB's and NFLA's) in 1952 of \$18.8 million were 11% less than in 1940 but 5% more than in 1951. FLB expenses of \$9.3 million in 1952 were 38% less than in 1940 but slightly higher than in 1951, while NFLA expenses of \$9.5 million in 1952 were 56% greater than in 1940 and 10% larger than in 1951. NFLA expenses exceeded FLB expenses for the first time in 1952.

Cost per unit serviced (average number of FLB and FFMC mortgage loans, real estate sales paper, and real estate owned, with joint FLB-FFMC loans counted as one unit) for the system has increased steadily from \$23.61 in 1940 to \$51.95 in 1951 and to \$55.55 in 1952. FLB expenses per unit serviced increased from \$16.79 in 1940 to \$26.89 in 1951 and to \$27.57 in 1952, while the NFLA costs moved from \$6.82 to \$25.06 in 1951 and to \$27.98 in 1952. The increase in FLB unit costs from 1940 to 1951 resulted from the number of units serviced having declined at a faster rate than FLB operating expenses; in 1952 expenses increased slightly as the number of units continued to drop. The increase in NFLA unit costs reflects the smaller number of units together with the higher NFLA operating expenses. The average number of units serviced declined from 897,000 in 1940 to 345,000 in 1951 and to 339,000 in 1952.

Cost per \$100 of loans and sales paper outstanding (average unpaid balance of FLB and FFMC units) for the system has increased from 0.80% in 1940 to 1.78% in 1951 and to 1.79% in 1952. The major portion of this increase occurred between 1944 and 1948 and resulted from the average balance of loans declining at a much faster rate than operating expenses. The rate for the FLB's was 0.57% in 1940 as compared with 0.92% in 1951 and 0.89% in 1952, while for the NFLA's it was 0.23% in 1940, 0.86% in 1951 and 0.90% in 1952. The relative stability in the rates during the past several years indicates that changes in operating expenses and in the average balance of loans outstanding have been in about the same proportion. The average balance of loans and real estate sales paper outstanding declined from \$2,660 million in 1940 to under \$1,000 million in 1949 and 1950, then increased to \$1,050 million in 1952.

#### FEDERAL LAND BANK SYSTEM

(Federal Land Banks and National Farm Loan Associations)

Table 14 - Operating expense: Average number and cost of units serviced; and average amount and cost per \$100 of loans and sales paper outstanding

Years ended December 31, 1940, and June 30, 1944, 1948, 1951 and 1952

District	0	perating expense	<u>a</u> /	Average nu	umber and cos	t of units s	erviced	Average amount and sa	, and cost	per \$100, outstanding	of loans	Nemorandum
and year	FLB	NFLA	Total	Number b/		er unit serv		Amount	Cost	per \$100 ba		Compensation and loan closing fees to NFLA's excluded from
	(1)	(2)	(3)	(4)	FLB (5)	NFLA (6)	Total	(8)	FLB	NFLA	Total	FLB operating expense d
System 1940. 1944. 1948. 1951.	\$15,061,600 11,845,000 9,200,200 9,270,000 9,346,700	\$6,077,900 6,677,800 7,265,800 8,640,800 9,483,700	\$21,139,500 18,522,800 16,466,000 17,910,800 18,830,400	897,001 693,766 388,397 344,766 339,001	\$16.79 17.07 23.69 26.89 27.57	e/\$6.82 e/9.69 e/18.91 25.05 27.98	\$23.61 26.70 42.40 51.95 55.55	\$2,660,118,500 1,875,427,800 1,018,265,700 1,009,608,700 1,049,553,200	\$0.57 0.63 0.90 0.92 0.89	(10) e/\$0.23 e/ 0.36 e/ 0.72 0.86 0.90	\$0.80 0.99 1.61 1.78 1.79	\$6,650,500 6,872,000 7,178,600 7,462,100 7,811,800
Springfield 1940 1944 1948 1951.	1,172,600 900,300 780,800 740,600 677,900	80,800 107,300 415,600 503,300 530,300	1,253,400 1,007,600 1,196,400 1,243,900 1,208,200	38,416 35,188 24,472 22,368 22,250	30.52 25.59 31.91 33.11 30.47	2.10 3.05 16.98 22.50 23.83	32.62 28.64 48.89 55.61 54.30	108,913,600 90,005,600 66,245,100 60,977,900 60,437,900	1.08 1.00 1.18 1.21	0.07 0.12 0.63 0.83 0.88	1.15 1.12 1.81 2.04 2.00	124,100 72,500 418,900 521,100 561,200
Baltimore States <u>f</u> / 1940 1944 1948 1951	894,300 733,500 535,200 xx xx	215,500 298,100 308,900 xx xx	1,109,800 1,031,600 844,100 xx xx	36,588 27,701 15,284 xx	24.44 26.48 35.02 xx xx	5.89 10.76 20.21 xx xx	30.33 37.24 55.23 xx	85,040,200 58,638,200 32,613,100 xx xx	1.05 1.25 1.64 xx	0.25 0.51 0.95 xx	1.30 1.76 2.59 xx	177,700 307,700 329,500 xx xx
Puerto Rico <u>f</u> / 1940	173,000 174,800 170,600 xx xx	- - - - xx xx	173,000 174,800 170,600 xx	5,187 4,664 4,112 xx xx	33.35 37.48 41.49 xx xx	- - - xx xx	33.35 37.48 41.49 xx	12,558,700 11,252,600 12,194,200 xx xx	1.38 1.55 1.40 xx	- - - .xx	1.38 1.55 1.40	- - - - xx
Total <u>f</u> / 1940	1,067,300 908,300 705,800 603,400 555,000	215,500 298,100 308,900 419,700 523,400	1.282,800 1,206,400 1,014,700 1,023,100 1,078,400	41,775 32,365 19,396 17,216 16,752	xx xx xx 35.05 33.13	xx xx xx 24.38 31.24	30.71 37.27 52.31 59.43 64.37	97,598,900 69,890,800 44,807,300 45,284,000 48,197,900	xx xx xx 1.33	xx xx xx 0.93	1.31 1.73 2.26 2.26 2.24	177,700 307,700 329,500 442,500
Columbia 1940. 1944. 1948. 1951.	1,110,500 949,700 785,100 792,800 742,800	397,300 472,600 482,400 607,400 630,200	1,507,800 1,422,300 1,267,500 1,400,200 1,373,000	71,372 56,041 32,690 31,199 30,753	15.56 16.95 24.02 25.41 24.16	5.57 8.43 14.76 19.47 20.49	21.13 25.38 38.78 44.88 44.65	119.778.100 85,020,300 54,744,700 58,771,500 60,778,500	0.93 1.12 1.43 1.35	0.33 0.56 0.88 1.03	1.26 1.68 2.31 2.38	532,800 436,300 474,500 488,700 502,200 469,200
Louisville 1940 1944 1948 1951 1952	1,159,500 915,200 686,100 779,000 828,500	598,900 559,800 713,600 878,400 897,800	1,758,400 1,475,000 1,399,700 1,657,400 1,726,300	97,293 67,692 32,892 27,854 26,997	11.92 13.52 20.86 27.97 30.69	6.16 8.27 21.70 31.54 33.25	18.08 21.79 42.56 59.51 63.94	250.305,000 148,190,700 63,963,600 66,865,900 70,256,500	0.46 0.62 1.07 1.17	0.24 0.38 1.12 1.31 1.28	0.70 1.00 2.19 2.48 2.46	750,500 639,800 687,700 802,200 512,200
New Orleans 1940 1944 1948 1951 1952	922,000 723,000 709,000 672,600 691,100	420,000 424,700 458,400 599,000 643,100	1,342,000 1,147,700 1,167,400 1,271,600 1,334,200	77,039 58,524 34,237 33,099 32,772	11.97 12.35 20.71 20.32 21.09	5.45 7.26 13.39 18.10 19.62	17.42 19.61 34.10 38.42 40.71	108,556,500 76,831,600 53,114,300 57,889,700 59,434,900	0.85 0.94 1.33 1.16 1.16	0.39 0.55 0.86 1.03 1.08	1.24 1.49 2.19 2.19 2.24	439,700 433,300 277,800 256,200 258,700

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(Federal Land Banks and National Farm Loan Associations)

Table 14 - Operating expense: Average number and cost of units serviced; and average amount and cost per \$100 of loans and sales paper outstanding Years ended December 31, 1940, and June 30, 1944, 1948, 1951 and 1952 - continued

District	0	perating expense	<u>a</u> /	Average nu	mber and cost	t of units s	erviced	Average amount, and sale	and cost pes paper of		f loans	Memorandum Compensation and loan
and	FLB	NPLA	Total -	Number	Cost p	per unit ser	viced	Amount	Cost	per \$100 ba	lance	closing fees to NFLA's excluded from
year	FHB	NPDA	10021	<u>b</u> /	FLB	NFLA	Total	<u>c</u> /	FLB	NFLA	Total	FLB operating expense d/
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
St. Louis 1940 1944 1948 1951 1952	\$1,097,900	\$499,900	\$1,597,800	74,901	\$14.66	\$6.67	\$21.33	\$260,470,500	\$0.42	\$0.19	\$0.61	\$482,100
	861,700	564,700	1,426,400	56,343	15.29	10.02	25.31	174,796,100	0.49	0.32	0.81	563,900
	638,500	g/ 640,000	1,278,500	31,762	20.10	20.15	40.25	93,005,900	0,69	0.69	1.38	694,100
	756,700	739,300	1,496,000	28,676	26.39	25.78	52.17	94,033,200	0.80	0.79	1.59	503,700
	760,700	791,600	1,552,300	28,225	26.95	28.05	55,00	98,453,600	0.77	0.81	1.58	530,300
1940	2,225,900	947,700	3,173,600	138,744	16.04	6.83	22.87	432,846,000	0.51	0.22	0.73	1,049,500
	1,710,500	1,060,000	2,770,500	107,944	15.85	9.82	25.67	305,596,800	0.56	0.35	0.91	1,099,000
	1,046,500	870,300	1,916,800	56,351	18.57	15.44	34.01	144,490,800	0.72	0.60	1.32	970,500
	997,400	1,010,500	2,007,900	47,902	20.82	21.10	41.92	130,679,700	0.76	0.77	1.53	1,339,000
	1,119,500	1,153,800	2,273,300	47,330	23.65	24.38	48.03	136,026,800	0,82	0.85	1.67	1,647,500
Omaha	1,780,600	944,500	2,725,100	100,309	17.75	29.42	27.17	488,610,800	0.36	0.19	0.55	1,111,000
1940	1,451,800	1,075,900	2,527,700	81,659	17.78	13.18	30.96	366,854,800	0.40	0.29	0.69	1,182,400
1944	1,140,100	1,050,900	2,191,000	48,702	23.41	21.58	44.99	182,749,800	0.62	0.58	1.20	1,109,900
1948	1,182,800	1,217,200	2,400,000	42,723	27.69	28.49	56.18	180,517,400	0.66	0.67	1.33	1,198,500
1951	1,170,500	1,337,800	2,508,300	42,187	27.75	31.71	59.46	186,453,600	0.63	0.72	1.35	1,286,900
Wichita	1,413,100	638,800	2,051,900	78,166	18.08	8.17	26.25	227,073,400	0.62	0.28	0.90	471,000
1940	1,143,000	578,100	1,721,100	60,897	18.77	9.49	28.26	155,205,300	0.74	0.37	1.11	566,200
1944	784,900	597,400	1,382,300	30,318	25.89	19.70	45.59	78,630,000	1.00	0.76	1.76	623,600
1948	760,300	713,500	1,473,800	26,122	29.11	27.31	56.42	78,600,200	0.97	0.91	1.88	521,700
1951	785,600	792,600	1,578,200	25,675	30.60	30.87	61.47	82,192,300	0.96	0.96	1.92	542,400
Houston 1940 1944 1948 1951	1,029,500	590,400	1,619,900	85,291	12.07	6.92	18.99	244,551,800	0.42	0.24	0.66	736,000
	904,700	819,900	1,724,600	70,274	12.87	11.67	24.54	183,567,300	0.49	0.45	0.94	746,100
	665,900	&/ 844,300	1,510,200	42,117	15.81	20,05	35.86	106,113,700	0,63	0.80	1.43	762,700
	658,500	970,800	1,629,300	34,879	18.88	27.83	46.71	99,003,100	0.67	0.98	1.65	491,200
	678,700	1,073,500	1,752,200	34,025	19,95	31.55	51.50	105,176,200	0.65	1.02	1,67	513,200
Berkeley 1940	1,049,500 748,000 649,100 713,500 728,000	366,600 368,000 423,900 444,200 <u>8</u> / 526,000	1,416,100 1,116,000 1,073,000 1,157,700 1,254,000	40,149 29,974 15,828 14,739 14,143	26.14 24.95 41.01 48.41 51.48	9.13 12.28 26.78 30.14 37.19	35.27 37.23 67.79 78.55 88.67	172,601,500 119,932,200 73,844,600 73,277,000 72,585,900	0.61 0.62 0.88 0.97 1.00	0.21 0.31 0.57 0.61 0.73	0.82 0.93 1.45 1.58 1.73	484,600 429,700 362,500 365,900 396,000
Spokane	1,033,200	377,500	1,410,700	53,546	19.30	7.05	26.35	148,812,400	0.69	0.25	0.94	388,000
1940	628,800	348,700	977,500	36,865	17.06	9.46	26.52	99,536,300	0.63	0.35	0.98	356,900
1944	608,400	460,100	1,068,500	19,632	30.99	23.44	54.43	56,555,900	1.08	0.81	1.89	452,700
1948	612,400	537,500	1,149,900	17,989	34.04	29.88	63.92	63,709,100	0.96	0.84	1.80	517,900
1951	608,400	583,600	1,192,000	17,892	34.00	32.62	66.62	69,559,100	0.87	0.84	1.71	561,400

a/ Represents expense incurred for their own account and for the FFMC in its regular operations but not that applicable to the disposal of surplus real property, or mineral rights under P. L. 760. PLB expense excludes compensation and loan closing fees to NFLA's in all years and supplemental allowances in 1940 and 1944 (column 12). FLB expense in 1940 does not include Washington office supervisory costs which, since the banks began paying these costs effective July 1, 1943, have ranged systemwide from \$623,000 to over \$800,000. FLB expense in 1948 excludes charges for accrued annual leave applicable to 1948 and prior years, which totaled \$1,146,000 for the 12 land banks.

b/ Represents the average number of FLB and LBC mortgage loans, purchase money mortgages, real estate sales contracts and notes receivable outstanding and real estate owned during the year, with joint FLB-LBC loans counted as one unit.

Represents average of the unpaid principal balances of FLB and LBC mortgage loans and real estate sales paper outstanding during the year.

Since July 1, 1947, eight banks (Columbia, Louisville, New Orleans, St. Louis, Omaha, Wichita, Houston, and Berkeley) have adopted compensation plans which provide that only part of association operating expenses be met from FLB compensation and the balance from dividends and other income. The number of units and dollar volume used in determining these rates exclude data for Puerto Rico.

e/ The number of units and dollar volume used in determining these rates exclude data for Puerto Rico.
f/ The delegation of servicing authority to the NFLA of San Juan during 1951 resulted in the curtailment of the operations of the Baltimore bank's branch office in Puerto Rico; consequently, no segregation of costs between the States and Puerto Rico has been made since that date. g/ Excludes contributions for past service under employee retirement plans.

Table 15 - Selected income and expense items and ratios - years ended December 31, 1940, and June 30, 1944 and 1948 through 1952

(Comparisons of Corporation data for the years 1948 through 1952 with 1940 and 1944 are not too valid since the Corporation has been in the process of liquidating its loans since July 1, 1947.)

Income from loan operations (interest on loans and real estate sales paper, miscellaneous interest, and loan fees) in 1952 of \$1.7 million was 25 percent less than in 1951. The per annum rate of income from loan operations\* was 4.99 percent in 1952.

Income from investments (income from all investments, including CFFL bonds and FLB notes receivable). The Corporation has had no income from this source since 1948.

Cost of borrowed funds (all costs relating to FFMC bonds plus other interest expense). All of the amounts shown for 1952 and 1951 and practically all for 1950 and 1949 represent other interest expense, primarily interest on future payment funds of borrowers.

Operating expenses in 1952 of \$1.1 million were 13 percent less than in 1951. The per annum rate of operating expenses\* was 3.17 percent in 1952 as compared with 2.72 percent in 1951.

Net earnings before provision for losses (income from loan operations and from investments, less cost of borrowed funds

and operating expenses, plus net mineral income and, in 1944, profit on sale of securities) in 1952 of \$1.8 million were 53 percent more than in 1951. These higher earnings reflect increased mineral income, such income in 1952 amounting to over \$1 million as compared with only \$135,000 in 1951. The per annum rate of net earnings before losses\* was 5.17 percent in 1952 as compared with 2.52 percent in 1951. The 1952 earnings represent a rate of return on the Corporation's total net worth of 5.21 percent.

Final net earnings (after provision for losses or adjustment of such provision) were \$6.7 million in 1952. Beginning in 1944 net earnings have been increased each year by downward adjustments of the Corporation's reserve for losses resulting from reduced reserve requirements due to the liquidation of loans. In 1952 the Corporation changed its reserve for losses from a valuation reserve to a surplus reserve which resulted in returning \$4.9 million to earnings.

Dividends paid to U. S. Treasury during 1952 amounted to \$14 million and increases the total of such payments to \$113 million.

FEDERAL FARM MORTGAGE CORPORATION

Table 15 - Selected income and expense items and ratioe
1940, 1944, 1948 through 1952 a/

	Income from loan operations		Income from investments		Cost of borrowed funde		Operating expenses		Net earnings before provision for losses			Pinal net earnings				Memorandum
Year	Amount	Per annum rate b/	Amount	Per annum rate b/	Amount	Per annum rate b/	Amount	Per annum rate b/	Amount	Per annum rate b/	Rate of return on total net worth		Per annum rate b/	Rate of return on total net worth	Dividends paid to U. S. Treasury	Average balance of mortgage loans and real estate eales paper outstanding
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(2)()		
1940 1944 1948 1949 1950 1951	\$35,780,353 21,664,140 5,697,546 4,038,104 3,039,944 2,298,555 1,712,806	1.77	\$29,388,122 17,126,255 205,685	3.98	\$37,892,783 24,661,403 130,276 53,641 37,453 26,753 18,242	5.57 5.73 0.12 0.07 0.06 0.06 0.05	\$9,864,126 7,777.563 2,372,089 1,871,106 1,603,731 1,250,828 1,086,972	1.45 1.81 2.13 2.31 2.63 2.72 3.17	\$17,411.297 8,212,364 3,474.446 2,222,324 1,537.333 1,157.073 1,772,369	2.56 1.91 3.13 2.74 2.52 2.52	7.88 7.23 3.01 2.71 2.77 2.67	\$3,154,260 42,129,559 17,535,369 7,688,605 3,368,038 2,654,224 6,687,640	0.46 9.79 15.78 9.49 5.53 5.78 19.49	1.43 37.08 15.17 9.37 6.08 6.12 19.65	\$68,000,000 17,000,000 14,000,000	\$680,350,594 \$30,337,592 111,149,302 81,049,387 60,906,214 \$45,950,494 34,312,129

a/ Calendar year 1940 and fiscal years ended June 30, 1944 and 1948 through 1952. b/ Based upon the average balance of mortgage loans and real estate sales paper outstanding (column 16).

<sup>\*</sup> Based upon the average unpaid balance of loans and real estate sale paper outstanding.

# Financing and investment operations

Approximately \$1 1/2 billion of Federal land bank bonds, Federal intermediate credit bank debentures, and debentures of the Central Bank for Cooperatives were issued during the fiscal year ended June 30, 1952. On that date, a total of over \$1 3/4 billion of these obligations was outstanding, and the banks, corporations, and associations of the Farm Credit system held nearly \$400 million of Treasury bonds and other securities in their investment portfolios. Factors affecting the securities market, therefore, are of the utmost importance to these institutions in handling their financing and investment programs. There appears below a review of developments in the market over the past two years, followed by comments on the market outlook and a summary of recent financing and investment operations of the Farm Credit banks and corporations.

# Factors affecting the securities market, 1950-1952. a/

The most important single event in recent years was the outbreak of hostilities in Korea. Its impact on the economy and the Government securities market was profound. A major building boom, already well started, carried construction to new high levels. The volume of mortgages made available increased the supply of investments for insurance company and savings bank funds. At the same time, the expansion of industrial production brought an enlarged supply of corporate issues to these institutional investors. Commercial loans and consumer loans expanded at a rapid rate. Business borrowing was stimulated by the accumulation of inventories in the hands of manufacturers and distributors. As a result, there was a large shift from Government securities into mortgages, corporate securities, and loans of all types.

Federal Reserve policy actions taken to restrain the inflationary pressures which appeared included open market operatione, a rise in the discount rate, restrictions on real es-

tate and installment credit, and an increase in reserve requirements. An additional step was the formulation of a Voluntary Credit Restraint Program, providing for organized effort by all types of financial institutions to restrain unnecessary credit expansion and to channel credit into defense and defense-supporting activities.

The two-year period 1950-51 saw a substantial decline in the price level of U. S. Government, Federal agency, and other securities, which was interrupted only occasionally by temporary and slight rallies in the market. Higher interest rates made it necessary for the Treasury Department, as well as other issuers, to offer securities with higher coupon rates than had prevailed in the war and post-war period.

The "unpegging" of the long-term market during March and April 1951 represents one of the outetanding developments in the Government market and in Federal Reserve policy since the start of the second world war. This crucial step was accomplished successfully in the face of predictions that any attempt to end the policy of eupporting long-term Governments at 100 would end in chaotic conditions in the market. Prices of Government securities declined substantially as a result of this action and the volume of trading in longer-term issues was sharply reduced. Speculative selling largely disappeared and institutions facing large capital losses as a result of about a 3 point discount on long-term issues restricted their selling to actual needs. Some investment buying became evident at this level of the market and these purchases generally were sufficient to absorb the securities offered for sale. This situation prevailed through the end of 1951.

The long-term market rallied early in 1952 as January investment funds and money returning from circulation created a demand for bonds which exceeded the supply. Bond price advanced and the short-term money market eased progressively until about May. The demand for commercial and consumer loans declined somewhat, and the Federal Reserve relaxed or removed its credit restrictive measures. Beginning in May, however,

a/ Some of the information in this section was taken, with permission, from "Securities of the U.S. Government," 1952 ed. (The First Boston Corporation)

the market situation turned in the other direction. The response by investors to the Treasury's offering of additional non-marketable 2 3/4 percent bonds of 1975-80 for cash or exchange subscription was not satisfactory. Out of \$14.7 billion of exchangeable 2 1/2 percent bonds outstanding, only \$1.3 billion were turned in, and cash subscriptions amounted to only \$450 million.

In June the Treasury conducted its largest "new money" financing since 1945 through the sale of \$4.2 billion of 2 3/8 percent 6-year bonds. Although most of this highly successful offering was allotted to non-bank investors, a sharp increase in required reserves of member banks grew out of bank financing of the issue. Banks extended considerable credit to other investors to pay for the new bonds and paid for their own allotments by credit to Treasury tax and loan accounts; additional reserves had to be provided to back the deposits thus created. The Federal Reserve apparently made no attempt to alleviate the resulting tightness, except in a very limited manner. Commercial banks were forced to borrow from the Reserve banks to obtain the reserves they needed. Treasury bill rates rose sharply and the long-term bonds lost a large part of the price gains they made earlier in the year, being quoted during the second week of August at two points or more below their May highs. To refund the 1 7/8 percent certificates maturing in August and September, the Treasury increased the rate on 1year certificates of indebtedness to 2 percent, the highest eince 1933.

Changes in certain basic interest rates which have occurred in the past several years are shown in the attached table, which also affords a comparison with rates prevailing just after the war.

# Outlook for the market.

The course of the money market and the Government securities market over the next few months will depend in large measure on Federal Reserve policy. Seasonal factors will tend to tighten the market but it seems reasonable to assume that the Federal, in its role of central bank, will act to avoid any extreme stringency such as occurred in December 1951, although

perhaps continuing to be reluctant to make outright purchases of securities in the market. Consequently, the market will likely be under some pressure for the remainder of the year, and the outlook for interest rates for the months immediately ahead would appear to range from stable to somewhat higher.

To attempt to predict the trend of interest rates over a longer period is considerably more hazardous. However, indications are that rates, and security prices, will most likely fluctuate near recent levels for the next year, barring unforeseen major changes in the economy such as total war or considerable improvement in the international situation, since otherwise the principal supply and demand factors should not change materially during that period.

The rate of supply of liquid savings is expected to continue high so long as the national income does not decline. Individual income after taxes in 1951 was at an all-time peak of \$223 billion, and the amount remaining after all spending for current consumption was \$17 billion. Personal savings in 1952 are estimated to be at least as great as in 1951.

On the other hand, there is no immediate prospect for an overall lessening of the heavy demand which is being placed on the market by the U.S. Treasury, State and municipal governments, and private corporations.

It is expected that the new funds needed by the Treasury in the months immediately ahead may be raised in large part through the sale of tax anticipation bills and increases in the regular weekly bill offerings. The intermediate and long-term sectors of the market will likely not be called on again for funds for at least several months.

Corporate financing, mostly for expansion of plant and equipment, has been maintained at a high level for the past several years. Total corporate offerings (excluding exchanges) for the calendar year 1951 were \$7.7 billion, of which \$5.7 billion represented notes, bonds, and debentures and the remainder common and preferred stock. Corporate offerings totaled \$2.1 billion in the first quarter of 1952 and \$2.9 billion in the second quarter. Indications are that long-term business borrowing may level off within the next 12

months or so, but planned expenditures for plant and equipment and corporate liquidity needs, plus the effect of the steel strike and its solution, are likely to prevent much of a drop-off soon.

Financing by municipalities has trended steadily upward since 1946. New offerings in 1951 totaled \$3.2 billion, including \$330 million of the new public housing bonds. Requirements for the necessary modernization of schools, water developments, airports, roads, etc., continue heavy, and the result will undoubtedly be a further increase in municipal debt this year, limited mainly by voters' willingness to pay the accompanying higher taxes.

In view of the foregoing, as a general outlook for 1953 the market will likely continue to be subject to a degree of pressure, which will be reflected in the interest rate structure.

# Financing Operations of Farm Credit Institutions.

Operation of the forces of supply and demand in the open market largely determines the interest rates of Federal land bank bonds, Federal intermediate credit bank debentures, and Central Bank for Cooperatives debentures. Farm credit securities are regarded as prime quality investments, and, as such, are in direct competition only with other Federal agency obligations and the very best corporate issues, e.g., equipment trust certificates. To a lesser degree, they compete with high-grade municipal bonds, after allowance for the tax exemption feature of the latter as applicable to different investors.

The Federal land banks sold publicly two issues of consolidated bonds during the last fiscal year. In November 1951 they issued \$70,000,000 of 2 1/2 percent 3-year bonds to provide approximately \$44,000,000 for the repayment of commercial bank borrowings and \$26,000,000 for lending operations. This offering was well received despite the somewhat depressed market prevailing last fall. In May of this year, under much improved market conditions, the banks issued \$228,300,000 of 2 5/8 percent 4-year bonds to redeem approximately \$198,000,000 of 1 1/4 percent bonds issued in 1946, due May 1, 1952, to repay commercial bank borrowings, and to provide funds for lending. This issue proved quite popular and was generously oversubscribed.

Consolidated bonds were outstanding on August 1, 1952, in the

net amount of \$816 million bearing an average face rate of 2.07 percent, as compared with \$715 million at an average rate of 1.62 percent a year earlier. The banks will have to refund about \$186 million of 1 1/2 percent bonds due January 1, 1953, and will likely also obtain some amount of funds for new loans. Assuming a continuation of recent market conditions, the banks at that time might have to issue bonds at somewhat higher cost in relation to term than the last two issues. Accordingly, the January financing will likely increase the average cost of the banks' funded debt to possibly 2.30 percent or more.

The Federal intermediate credit banks issued \$1,152,110,000 of debentures during the fiscal year 1952, an all-time high since their organization. The weighted average cost of these debentures, including dealers' commissions, was 2.26 percent per annum. In fiscal year 1951 the banks issued \$903,610,000 debentures at an average cost of 1.92 percent, and in fiscal year 1950 they issued \$727,055,000 debentures costing an average of 1.44 percent. Debentures outstanding on August 1, 1952, totaled \$901,715,000 and had an average total cost of 2.22 percent. which compares with \$790,235,000 and 2.12 percent on August 1, 1951, and \$569,255,000 and 1.43 percent on August 1, 1950. Debenture rates thus reflected the general rise in other shortterm rates during this period. For example, market yields on Treasury certificates and notes with approximately 9 months to maturity increased from about 1.20 percent in June 1950 to 1.95 percent in August 1952. The much greater demand for money by the credit banks in recent years has also been a factor influencing debenture rates during this period.

The Central Bank for Cooperatives sold \$40,000,000 of 2 1/2 percent 28-month debentures for delivery October 1, 1951, and a similar amount of 2 1/8 percent 1-year debentures for delivery June 2 of this year. The market reception of these issues parallels the two land bank offerings mentioned above: the first met with fair success, while the second was very well received. The Central Bank now has three issues of debentures outstanding totaling \$110,000,000 with an average cost, including commission, of 2.20 percent per annum, which compares with the 2 3/4 percent most of the banks for cooperatives have been paying on borrowings from commercial banks and the credit banks. Two issues of Central Bank debentures mature and will need to be refinanced next year, \$30,000,000 in February and \$40,000,000 in June. Since the \$30,000,000 issue, which was

sold in 1950, carries a 1 5/8 percent coupon, it is likely that its refunding will increase somewhat the Bank's average debenture cost.

In addition to the sale of their securities in the open market, the Federal land banks, Federal intermediate credit banks, and the banks for cooperatives obtain funds through commercial bank borrowings. The land banks generally borrow for periods up to a year to provide for lending activities between bond sales. The credit banks' borrowings are ordinarily for periods of less than a month and are repaid from loan liquidation or the proceeds of the next debenture sale. Borrowings from commercial banks are obtained by the banks for cooperatives to finance seasonal peaks in their loan volume.

I wring fiscal year 1952 the Federal land banks borrowed \$23 million from commercial banks at a maximum rate of 2 percent, with one exception. In that period the intermediate credit banks borrowed \$75 million at rates of 2 percent or less, while the 13 banks for cooperatives borrowed \$138 million from commercial banks mostly at 2 3/4 percent. The banks for cooperatives follow the practice of collateralizing their borrowings usually with notes of farmers cooperatives, whereas the land banks and credit banks ordinarily tender as security Treasury bonds or (in the case of some land banks) consolidated Federal farm loan bonds.

# Investments of Farm Credit Institutions.

The various institutions of the Farm Credit system held securities totaling nearly \$400 million as of June 30, 1952. The securities owned included Treasury obligations, land bank bonds, and credit bank debentures, and ranged in term from 91-day Treasury bills, representing the temporary investment of surplus funds, to the Treasury 2 3/4 percent non-marketable bonds of April 1, 1975-80. The land banks, credit banks, and banks for cooperatives maintain permanent portfolios of diversified medium- and long-term bonds which are available for use as collateral for short-term borrowings and as a secondary reserve to meet peak lending needs or emergency requirements. Since interest from investments comprises the major source of income to the production credit corporations, it is their in-

vestment policy to hold securities which will produce the greatest effective return consistent with maintenance of a reasonable maturity diversification. In addition, the land banks and credit banks often invest for temporary periods surplus funds provided in connection with security offerings or arising by reason of heavy loan liquidation.

The national farm loan associatioss invest available cash funds in excess of operating requirements in Federal land bank bonds, Treasury obligations, or unsecured demand obligations of the land banks issued to the associations for this purpose. The production credit associations usually invest in long-term Treasury bonds but attempt to maintain a reasonable maturity diversification in their holdings. Their investments amounted to 69.3 percent of their net worth on June 30, 1952, and, except for investments in the guaranty fund in accordance with law, are mostly pledged with the credit banks as collateral for direct loans.

In the Farm Credit Administration, the Finance Subdivision acts as contact point for matters connected with financing, investment, commercial bank borrowings, and interbank loans. With respect to public financing operations, the Subdivision in conjunction with the Fiscal Agent's office advises with the respective Commissioners and institutions, making recommendations as to the rate, term, pricing, commission to dealers, and other details of security offerings. It also prepares prospectuses and other documents as needed, arranging for printing of the securities, and issuing instructions for the disposition of funds. A continuous review is conducted of the security holdings of the banks and corporations and adjustments recommended to improve earnings or investment position. New offerings of Treasury securities are brought to the attention of the district institutions and subscriptions entered when desired. The Washington office is kept informed by the land banks, credit banks, and banks for cooperatives of surplus funds available for temporary investment, as well as of needs for funds, and is therefore often in a position to suggest interbank loans mutually advantage eous to both lending and borrowing banks. Interbank leans between credit banks totaled \$24,350,000 for fiscal year 1952. When no surplus funds are available, prospective borrowing banks are advised of general conditions in the money market

and prevailing borrowing rates in other districts and are therefore in a better position to negotiate for their local requirements. Investments of temporarily excess funds, in lieu of interbank loans, are suggested to the banks and effected after clearance with the appropriate Commissioner.

Trends in Interest Rates, 1946-52 (Percent per annum)

Item	4/25/46	1/12/48	8/13/48	8/21/50	2/8/51	9/4/51	6/2/52	8/18/52
Federal Reserve discount rate 1/  Treasury 91-day bills 2/  Treasury 1-year certificates 3/	0.376	1 1/4 0.976 1 1/8	1 1/2 1.066 1 1/4	1 3/4 1.247 1 1/4	1 3/4 1.391 1.55 (est.)	1 3/4 1.646 1 7/8 (11-mo.)	1 3/4 1.737 1 7/8 (11-mo.)	1 3/4 1.841 2
90-day bankers' acceptances 4/	7/16	1 1/16	1 3/16	1 5/16	1 1/2	1 5/8	1 3/4	1 3/4
4- to 6-month prime commercial paper Bank loans to prime commercial borrowers FICB 9-month debentures 5/ Treasury 2 1/2% bonds, 12/15/67-72 6/	1 1/2	1 1/4 1 3/4 1.55 2.47	1 1/2 2 1.65 2.47	1 1/2 2 1/4 1.40 2.42	1 7/8 - 2 2 1/2 1.85 2.44	2 1/8 - 2 1/4 2 1/2 2.25' 2.56 (to maturity)	2 1/4 3 2 2.60 (to maturity)	2 1/4 3 2.30 2.68 (to maturity)

<sup>1/</sup> Applicable to advances to member banks secured by Government obligations (or FICB debentures maturing within 6 months) and to discounts of and advances secured by eligible paper.

Note: The first four dates shown are those on which the discount rate at the Federal Reserve Bank of New York was changed; the last four were selected arbitrarily to illustrate changes in other rates.

<sup>2/</sup> Average yield of accepted bids.
3/ Face rate of new issues.
4/ Dealers' ask rate.
5/ Offering basis rate.
6/ Market yield to call date.

